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## ACTIVEPORT SIGNS NINE NEW CHANNEL PARTNERS IN AUSTRALIA

### Momentum Drives Accelerated NaaS Revenue Growth

Activeport Group Ltd (ASX:ATV) ("Activeport" or "the Company") is pleased to announce signing of nine new channel partners to its Network-as-a-Service platform, Global Edge in the first half of FY26.

Activeport's Global Edge platform offers a fast and flexible network provisioning experience where enterprise customers can qualify, order and manage their data network services, adding cloud access, cybersecurity and other value-adding features via a self-service portal. Channel partners including managed service providers and ISP's use Global Edge to order and operate networks on behalf of their customers, bringing new orders to Activeport in greater quantity.

These channel partner additions expand the Company's distribution network and are expected to contribute new recurring revenue as the partners' enterprise customers transition from legacy connectivity services to the Global Edge platform.

#### Highlights

- Rapid take-up of Global Edge by channel partners brings significant new revenue.
- Access to FibreconX and addition of NBN accelerates revenue growth.
- Value-adding features including cloud on-ramp and cybersecurity adds to gross margins.
- Integration to Activeport's NNI gateway in Singapore connects Asia's telcos to Australia's networks.

Activeport is rapidly establishing itself as the agile new challenger in Australia's enterprise "local-loop" connectivity market, a segment long dominated by legacy incumbents such as TPG and Vocus, with the superior, software-led overlay solution, Global Edge that delivers:

- Instant provisioning (minutes, not weeks).
- Pay-as-you-grow consumption pricing.
- Direct cloud and security integration.
- Full end-to-end visibility via an intuitive self-service portal.

**Peter Christie, Chairman and Chief Executive Officer, commented:** *"The Australian data communications industry is experiencing its most significant disruption in decades. The merger of Vocus and TPG in July, combined with the emergence of new high-quality infrastructure players like FibreconX, has created the perfect opportunity for Activeport. Our software overlay is ideally positioned to unlock the full potential of these modern networks, delivering automation, flexibility and cloud-native integration that legacy systems can't provide."*

**Christie continued:** *"The surge in channel partner sign-ups we are seeing is clear validation of our strategy. These partners are attracted by the higher margins available on newer fibre infrastructure and by the competitive edge our NaaS platform gives them. Every new partner accelerates our revenue growth and further entrenches Global Edge as the go-to orchestration layer for next-generation enterprise networking in Australia."*

#### About Activeport

Activeport develops software for telecommunications providers and data centre operators. Activeport's orchestration software cloud-enables traditional network infrastructure to improve the customer experience using self-service portals to automate service provisioning, accelerate 'time to live' for new services and enable flexible pay-per-use consumption. Activeport offers comprehensive orchestration features covering last mile, core network, data centre infrastructure and GPU's for cloud gaming and AI.

For more information, please visit [www.activeport.com.au](http://www.activeport.com.au)

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*This announcement has been authorised for release by the Board of Activeport Group Ltd.*