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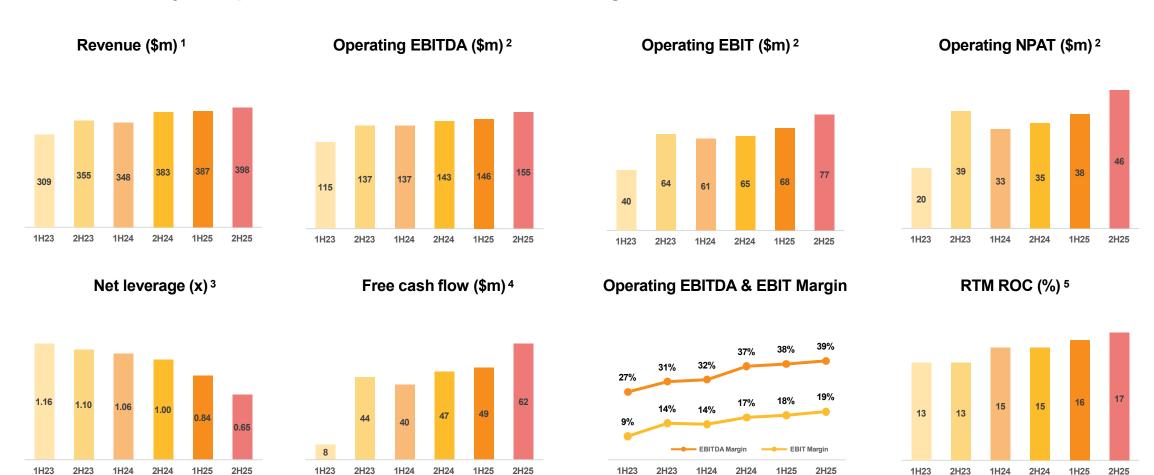






## PERFORMANCE HISTORY – HALF ON HALF

Consistent delivery of improved returns and cash flow and stronger balance sheet



#### NI=4==-

- Excludes discontinued underground contract mining services revenue
- 2. Operating financial metrics are non-IFRS measures. Refer to Appendix slide Reconciliations Statutory to non-IFRS disclosure in the FY25 Results Presentation
- . Net debt / Operating EBITDA (excludes supply chain funding)
- Operating free cash flow before growth capex
- Return on capital (ROC) calculated as LTM Operating EBIT over average capital employed



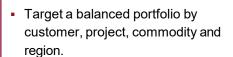
## **EMECO'S STRATEGY**

Emeco's strategic pillars ensure a sustainable and resilient business and the creation of long-term value for shareholders



- Enhance Emeco's core capabilities in equipment rental through technology.
- Develop Emeco's skilled workforce, rebuild capability and strategic workshop network.
- Leverage Emeco's position as the largest provider of rental equipment to the mining sector.





- Maintain flexibility to service a broad range of customers via a highly diversified fleet portfolio.
- Achieve ESG objectives and support the energy transition.



- Target net debt / EBITDA around 1.0x to support resilience through mining cycles.
- Disciplined capital allocation to maintain free cash flow and target 20% ROC.
- Retain flexibility to reinvest in the business and return capital to shareholders.



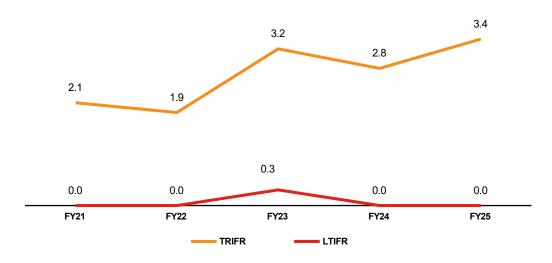






## **SAFETY**

## Safety remains our key priority

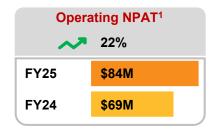


- The Total Recordable Injury Frequency Rate (TRIFR) has increased from 2.8 recorded in June 2024 to 3.4 as June 2025 and the Lost Time Injury Frequency rate (LTIFR) remained at 0.
- Emeco remains committed to providing a healthy and safe workplace. The safety of people is paramount. As such, we remain focussed on reducing TRIFR.
- Emeco continues to focus on the actions listed within its HSET Strategic Plan:
  - Implementation of a tailored training program for new and existing leaders
  - Development of a contaminant monitoring program for our Workshops commenced
  - Training of contractors through on-board process to ensure alignment to Emeco Safety and Environmental Standards
- Ongoing implementation of Critical Control Verification Program
- Ongoing workforce education and training

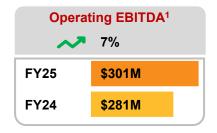


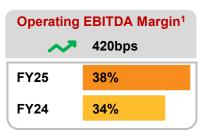
## **FY25 BUSINESS HIGHLIGHTS**

Robust earnings growth, strong margin growth and cash generation - resilient business model





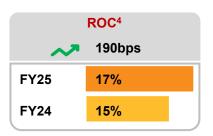






Operating EBIT Margin <sup>1</sup>	
~~	330bps
FY25	19%
FY24	15%

Operating Cash Flow <sup>1,3</sup>	
<b>27</b> %	
FY25	\$114M
FY24	\$87M





- 1. Operating financial metrics are non-IFRS measures. Refer to Appendix slide Reconciliations Statutory to non-IFRS disclosure in the FY25 Results Presentation
- 2. Excludes discontinued underground contract mining services revenue
- 3. Operating free cash flow before growth capex
- Return on capital calculated as LTM Operating EBIT over average capital employed
   Net debt / Operating EBITDA (excludes supply chain funding)



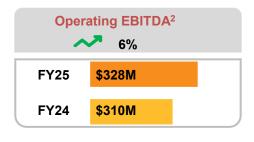
## **SEGMENT RESULTS**

## Strong earnings growth across all segments





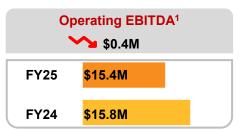












## **Business Highlights**

### Rental

- Revenue up 9%, driven by higher maintenance services and higher underground utilisation levels.
- Solid earnings growth, driven by cost savings and improved commercial contract terms on renewed contracts
- Major surface contract extensions secured with long-term customers

### **Force**

- Underground workshops now fully integrated with Force workshops
- Opportunities to grow earnings through growth of in-field and workshop capability and development of battery-powered fleet service capability
- Agreement with XCMG now secured to provide maintenance services

#### Notes

Excludes discontinued underground contract mining services revenue

<sup>2.</sup> Operating financial metrics are non-IFRS measures. Refer to Appendix slide Reconciliations - Statutory to non-IFRS disclosure in the FY25 Results Presentation

## **OUR SCALE AND COMPETITIVE ADVANTAGE**

Our mid-life rebuild model and onsite service capability, combined with our asset management and condition monitoring technologies are our competitive advantage. Delivered through our national footprint of workshops and field service units, Emeco provides industry leading, cost-effective rental services for our customers.



Asset Management and Condition Monitoring Technology



Mid-life Rebuild Capability



~900 Employees



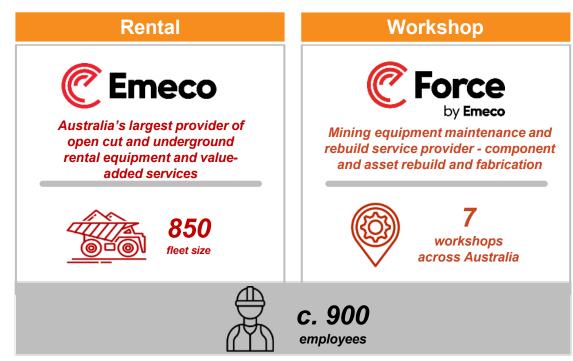
~850
Pieces of
Equipment

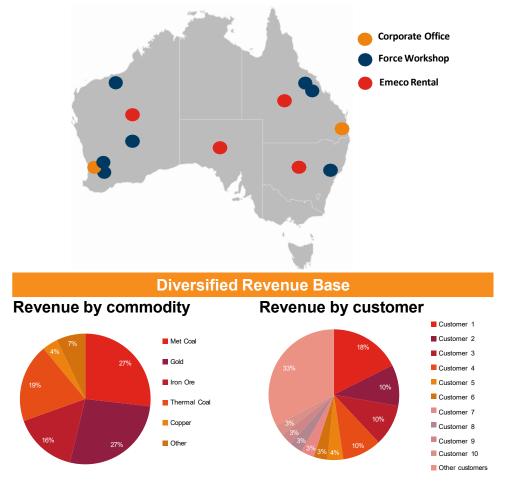


~250 Projects



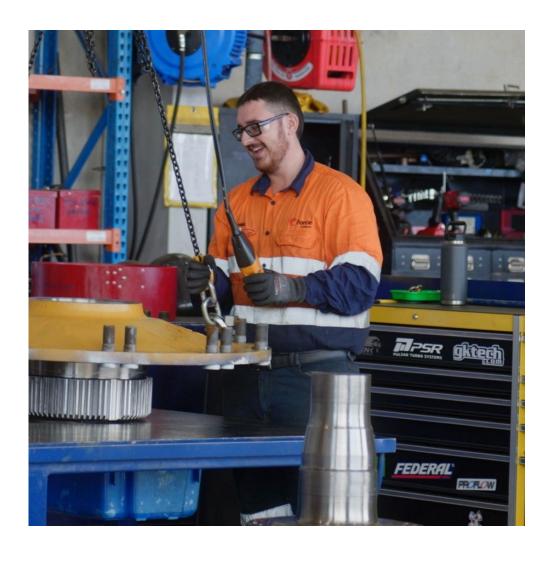
~200 Customers







## **OUR COMPETITIVE ADVANTAGE**



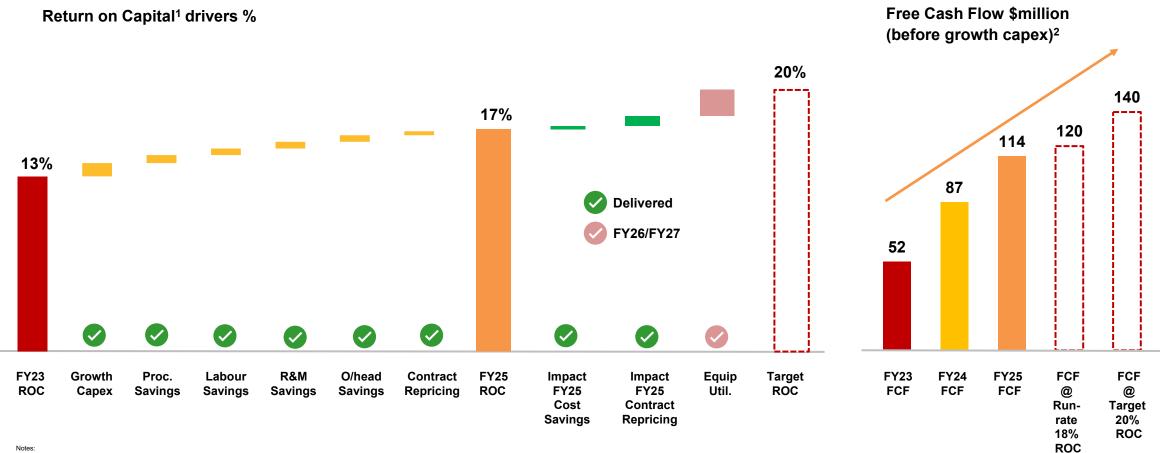
- Our scale means we can invest in the best technologies and asset management capability
- Our asset management capability and equipment monitoring technologies provide our customers with up-time certainty
- We set high equipment availability targets with our customers and support this with a national workshop footprint and on-site and field service capabilities
- Our national workshop footprint and field service capability provide our customers with a priority service
- Our second hand rebuild model helps us deliver cost-effective rental solutions for our customers
- Our extensive fleet range means we can deliver full fleet solutions with back up support and flexibility for expansion
- We guarantee the quality of our work
- This gives our customers confidence that we can deliver





## **TARGETING 20% ROC AND IMPROVED CASH GENERATION**

Good progress on our journey to deliver 20% ROC target, with key procurement, labour and cost initiatives delivered. 2H25 ROC run-rating at 18%



1. ROC – LTM Operating EBIT / Average Capital Employed.

2. FCF before growth capex



## **FY26 PRIORITIES & OUTLOOK**

### **Business Priorities**

### **Core Business**

- Focus on business development to drive increased utilisation
- Continued focus on disciplined capital expenditure and cost efficiencies to drive returns and cash flow
- Build market share through new projects from our pipeline of opportunities
- Expand and grow fully maintained projects where our service offering is differentiated
- Pursue opportunities to expand the Force service offering, including XCMG partnership to enhance capabilities to service battery-powered fleet
- Refinancing of the Group's debt facilities in 1H26

## Technology

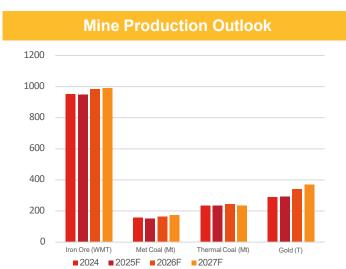
- Complete implementation of our ERP programme
- Digitisation of operational technology to expand our competitive advantage

## **ESG**

- Complete roadmap for FY26 sustainability reporting and set targets for carbon emissions reduction
- Continued focus on improving health and safety

## **FY26 Outlook**

- FY26 will focus on improving the financial metrics of our business with a particular focus on return on capital, margins, cashflow and leverage, whilst increasing our fleet utilisation, building our competitive advantage by further reducing our cost, improving our operational performance and enhancing the digitisation of our business
- In FY26, Emeco expects:
  - Moderate earnings growth, significant free cash flow and substantial deleveraging
  - SIB capex to be circa \$170 175M (\$155 160M net of asset disposals). Nil growth capex
  - Depreciation to be circa \$160 165M
  - ERP spend to be in order of \$6M





Source: Department of Industry Science and Resources Quarterly Report - June 2025





# Thank You

## **Investor enquiries:**

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