Dexus Industria REIT (ASX:DXI) ASX release

20 November 2025

2025 AGM Chair and Fund Manager address

Dexus Industria REIT (DXI) provides its Chair and Fund Manager address and presentation for the Dexus Industria REIT Annual General Meeting (AGM), which is being held today at 10.00am (AEDT).

The meeting is being held as a hybrid meeting, and you can view or participate in the meeting at https://meetings.openbriefing.com/DXI25

Authorised by the Boards of Dexus Asset Management Limited and Industria Company No. 1 Limited

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About Dexus Industria REIT

Dexus Industria REIT (ASX code: DXI) is a listed Australian real estate investment trust which is primarily invested in high-quality industrial warehouses. At 30 June 2025, the fund's investment property portfolio is valued at \$1.5 billion and is located across the major Australian cities, providing sustainable income and capital growth prospects for security holders over the long term. The fund has a target gearing range of 30–40%. Dexus Industria REIT is governed by a majority Independent Board and managed by Dexus (ASX code: DXS), a leading Australasian fully integrated real asset group, with more than four decades of expertise in real estate and infrastructure investment, funds management, asset management and development.

Dexus Asset Management Limited (ACN 080 674 479, AFSL No. 237500) (the "Responsible Entity") is the responsible entity and issuer of the financial products in respect of Industria Trust No. 1 (ARSN 125 862 875), Industria Trust No. 2 (ARSN 125 862 491), Industria Trust No. 3 (ARSN 166 150 938) and Industria Trust No. 4 (ARSN 166 163 186), and Industria Company No. 1 Limited (ACN 010 794 957), collectively the Dexus Industria REIT (ASX code: DXI) stapled group. The Responsible Entity is a wholly owned subsidiary of Dexus (ASX code: DXS).

The registered office and principal place of business of the Responsible Entity and Industria Company No. 1 Limited is Level 30, 50 Bridge Street, Sydney NSW.

Chair's address

Good morning everyone and welcome to the 2025 Annual General Meeting of Dexus Industria REIT.

My name is Jennifer Horrigan, and I am the Chair and Independent Director of Dexus Asset Management Limited, the Responsible Entity of Industria Trusts 1 to 4, and of Industria Company No. 1 Limited which together comprise Dexus Industria REIT.

We appreciate that not all Security holders can attend in person, and we are pleased to be able to provide the opportunity for everyone to participate in the meeting through our hybrid meeting format.

I'll table my appointment as Chair of today's meeting and open the meeting.

On behalf of the Board, I would like to start by acknowledging the Traditional Custodians of the land on which we are presenting from today and pay our respects to their Elders past and present. I would also like to welcome any First Nations people joining our meeting today.

I would like to introduce my fellow Directors and Fund Manager:

- Emily Smith, Independent Director, who chairs the Audit & Risk Committee
- Danielle Carter, Independent Director
- Jonathan Sweeney, Independent Director
- Melanie Bourke, an Executive Director and Chief Operating Officer of Dexus
- And I would like to introduce Jason Weate, DXI's new Fund Manager appointed on 1 November 2025. Jason joined Dexus in 2022 as Fund Manager of Dexus Convenience Retail REIT and has been integral to the success of DXC since joining. He has 20 years of experience in commercial real estate, funds management and equities markets across multiple asset classes.
- Jason is supported by Gordon Korkie who will continue as the Deputy Fund Manager, ensuring a seamless transition.
 I would also like to thank Gordon for the contribution that he has made, and continues to make, to the success of DXI.

Finally, I would like to welcome our company secretary, Scott Mahony, along with a representative from our lawyers from King & Wood Mallesons, and our auditors at KPMG.

I now formally call for a poll on all of the resolutions to be put to the meeting today and declare the poll open so you can lodge your votes at any time during the meeting.

Turning to the agenda. Today's AGM will begin with the Chair's address, which will provide an overview of the Fund's investment proposition and positioning in the current operating environment. I'll then hand over to Jason, who will provide more details on DXI's recent achievements and key strategic priorities going forward. We will also provide our investors with the opportunity to ask any questions.

The purpose of DXI is to generate strong risk-adjusted returns for investors seeking listed industrial real estate exposure.

During the year, we made decisive portfolio changes to transition the fund to a focused industrial REIT – through the divestment of the remaining business park assets at Brisbane Technology Park in Queensland and refocusing the portfolio into well-located industrial assets. Jason will provide more detail on this shortly.

We remain disciplined and focused on continuing to execute our strategy by:

- Delivering organic income growth from high-quality assets. DXI's portfolio is now 100% weighted to industrial assets, up from 56% five years ago. Our portfolio can reach 80% of the population within 60 minutes, making our properties highly attractive to a diverse range of tenants, and supporting strong occupancy and resilient income growth.
- Actively managing the portfolio to improve portfolio quality and maximise value, including through the delivery of modern, highly functional warehouses via developments. DXI has delivered more than 130,000 square metres of developments in the past 3 years, which have been sought after by tenants such as Amazon, Hello Fresh, Marley Spoon, Ceva Logistics and Australia Post.
- Acting as a reliable custodian of Security holders' capital by maintaining a prudent capital structure, providing us with the
 resilience and flexibility needed to invest opportunistically throughout the economic cycle.

These activities are supported by Dexus, an aligned manager with deep real asset capability with approximately \$11 billion of industrial real estate. Dexus's capability and depth of expertise provides us with the ability to leverage insights and extract maximum value from our assets, and positions DXI to continue to perform strongly throughout the investment cycle.

We remain committed to delivering meaningful sustainability outcomes. These commitments have a clear business purpose and ultimately create long-term value for all of our stakeholders. Improving the appeal of our property assets to tenants and investors through sustainability initiatives leads to lower outgoings, higher net rents and less downtime. Such initiatives allow DXI to attract tenants to our property assets and importantly retain tenants across our property assets, evidenced by DXI achieving more than 99% occupancy (by income) on a pro forma basis following recent transactions.

Some highlights from FY25 include:

- Integrating sustainability initiatives across our portfolio including rooftop solar, battery storage, water and waste management, and
- Maintaining our carbon neutral position for Scope 1, 2 and some Scope 3 emissions, supported by renewal energy sourcing and target offset programs
- We also achieved strong NABERS ratings, which not only reduce environmental impact but also enhance asset appeal and long-term value.

Finally, I would like to thank our Security holders for their ongoing support of DXI. In the past year, we have completed the transition of DXI to a pure industrial REIT. We have maintained a prudent capital structure and gearing, ensuring we are well placed to fund our pipeline. We will continue to maintain a disciplined approach to capital allocation and will continue actively managing the portfolio for the benefit of Security holders.

I would also like to thank the management team for their hard work and results achieved in FY25. I will now hand over to Jason to provide his address.

Fund Manager's address

Thank you Jennifer, and good morning everyone.

I am pleased to lead DXI as we enter our next phase as a fully focused industrial REIT. Our strong FY25 result reflects greater strategic clarity, enhanced cash-flow resilience, and significant capacity to fund high-quality developments. Building on this momentum, we are committed to delivering long-term security holder value by capitalising on robust logistics sector fundamentals, namely, low vacancy rates, constrained supply, and continued growth in e-commerce and population.

In FY25, we exceeded our upgraded guidance, delivering FFO per security of 18.2 cents, up 4.6% on the prior year and above our initial guidance of 17.8 cents. Distributions totalled 16.4 cents per security, representing a payout ratio of 90%. Portfolio like-for-like income grew 5.9%, underpinned by embedded rental growth and high occupancy.

Leasing volumes doubled compared to the prior year, with nearly 200,000 square metres of leasing secured, including 83,000 square metres of development leasing.

Continuing this positive momentum, we delivered 44,000 square metres of high-quality developments across Jandakot and Moorebank, with further projects progressing as planned.

Our balance sheet remains strong, with look-through gearing of 29% as at 30 June, remaining below our target range and providing us with flexibility to be opportunistic.

And pleasingly, valuation uplifts contributed to a 3.1% increase in our NTA, reversing prior year declines and reflecting the strength of our leasing and development outcomes.

The commercial real estate sector is now emerging after a challenging few years, and we were deliberate in disposing assets early in the devaluation cycle to unlock the attractive investment opportunities within our development pipeline.

As Jen mentioned earlier, we divested BTP in Queensland and have acquired a well-located urban logistics asset at Glendenning in NSW, enhancing our exposure to the Sydney industrial infill market and also offering attractive value-add potential

More recently we acquired two freehold industrial assets in Dandenong South in Victoria, enhancing portfolio income resilience and offering strong rental growth potential.

The assets are located in the South-East Melbourne industrial precinct which is positioned to benefit from the nation's lowest industrial vacancy rate with robust tenant demand and constrained supply.

These transactions mark a milestone in DXI's evolution into a focused industrial REIT.

Post the transactions, DXI is a 100% industrial REIT, with improved portfolio metrics including a WALE of 5.8 years and occupancy at 99.5%.

This transition strengthens our cash flow resilience and positions us to capture long-term structural demand in higher-growth logistics markets.

Furthermore, look-through gearing is expected to reduce by approximately two percentage points to circa 27%, preserving the capacity to fund our pipeline.

Our development pipeline is a core pillar of the Fund that will underpin future growth. The Jandakot pipeline in Perth is valued at \$230 million across more than 260,000 square metres.

We have ample balance sheet capacity to fund our pipeline, with look-through gearing set to remain below our 30 - 40% target range post funding our committed projects.

Our recent development completions include 644 Karel Ave, Jandakot – which was fully leased at a 6.5% yield on cost – and Moorebank, where 4 of the 6 units are now leased.

We currently have five projects in active development at Jandakot, with 72% of income already pre-leased at strong rent levels targeting average yields on cost of approximately 6.7%. Our disciplined approach to the uncommitted pipeline will focus on leasing momentum and delivering strong returns for investors.

In summary, we are well placed to continue delivering long-term value for investors supported by a resilient earnings profile and strong, flexible balance sheet.

DXI's momentum in activating high-quality developments continues to enhance portfolio quality and drive long-term growth.

We are pleased to re-iterate FY26 guidance for FFO per security of 17.3 cents, and distributions of 16.6 cents which currently reflects a distribution yield of 6.0% for our investors.

Thank you for your ongoing support and I will now hand back to Jennifer.

ENDS

DXI dexus

Dexus Industria REIT

2025 Annual General Meeting

20 November 2025



Dexus Asset Management Limited ACN 080 674 479, AFSL 237500 as responsible entity for Industria Trust No. 1, Industria Trust No. 2, Industria Trust No. 3 and Industria Trust No. 4 Industria Company No. 1 Limited ACN 010 794 957



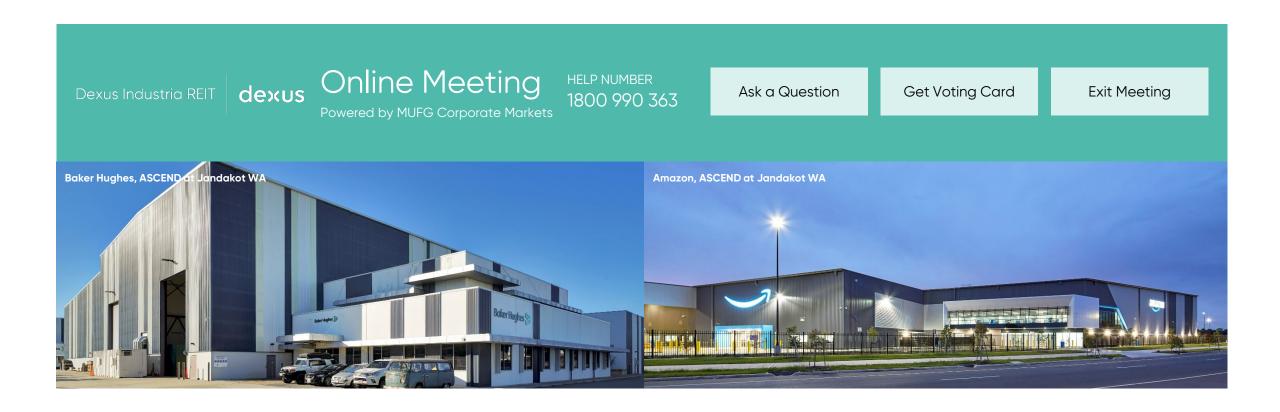
Welcome to the 2025 Annual General Meeting



Jennifer Horrigan, Independent Chair

Hybrid AGM

MUFG Corporate Markets (MUFG) online platform





Dexus Industria REIT acknowledges the Traditional Custodians of the lands on which our business and assets operate, and recognises their ongoing contribution to land, waters and community.

We pay our respects to First Nations Elders past and present.

Artwork:

The Land and the Rivers by Sharon Smith.

Board of Directors

Dexus Asset Management Limited and Industria Company No. 1 Limited







Independent Director



Independent Director



Melanie Bourke **Executive Director** Chief Operating Officer of Dexus



Agenda

Chair address

~

Jennifer Horrigan

Fund Manager address

~

Jason Weate

Questions

Formal business

~

Jennifer Horrigan

> Questions





DXI investment proposition

To generate strong risk-adjusted returns for investors seeking listed industrial real estate exposure in Australia



Deliver organic income growth

- Well-located and national portfolio
- Secure income backed by high occupancy and minimal near-term expiries
- Attractive rental escalation providing embedded rental growth
- Diversified tenant base enhancing cash flow resilience



Active portfolio management

- Executing asset plans to maximise value
- Delivering high-quality, modern warehouses via development pipeline and value-add activity
- Implementing sustainability initiatives aligned to Dexus's sustainability strategy



Disciplined capital manager with strong balance sheet

- 29.0% look-through gearing¹, below target range of 30-40%
- Balance sheet flexibility enables pursuit of accretive risk-adjusted growth opportunities



Aligned manager with deep real asset capability

- Dexus principal ownership of 17.5%
- Dexus is committed to delivering performance for investors across its funds management platform
- Leverage insights and relationships across Dexus's c. \$11 billion industrial portfolio²

Key **FY25** metrics



\$1.5bn portfolio



80% of population reached within 60 minutes³



~84%

income subject to average fixed rental increases of 3.3% pa



98.6% occupancy (by income)



5.4 year WAIF (by income)



c. \$230m development pipeline



17.5% Dexus principal ownership



6.0% distribution vield⁴

Security price-based metric

1. Adjusted for cash and debt in equity accounted investments. | 2. As at 30 June 2025. | 3. Based on population reached each capital city in Australia on average. Source: Australian census data and SA1 Property data. | 4. Based on closing security price as at 18 November 2025.

Sustainability progress

Climate

Action

Aligned to Dexus Sustainability Strategy

Dexus Sustainability Strategy

Customer

Prosperity

Enhancing

Communities

Priorities



DXI focus

Enable tenants to accelerate the energy transition through solar and battery deployment



Integrate climate action initiatives within new developments, with a focus on embodied carbon, renewable energy, water and resource conservation and enhanced resilience



Amplify social impact through utilising DXI assets to host activations with Dexus's community partners

DXI initiatives



Maintained carbon neutral position across DXI controlled and managed operations for FY25 as part of the Dexus managed portfolio¹



100% renewable electricity sourced for controlled assets



E-waste awareness and recycling DXI has supported the diversion of over 1,200kg of e-waste in FY25 at BTP





Solar initiatives

Combined 1.96MW of rooftop solar installed at WesTrac at Tomago, Velociti at Moorebank and ASCEND at Jandakot, with additional 532kW progressing at other DXI assets

Integration of 100kWh solar battery at ASCEND at Jandakot



4.9-star average NABERS Energy rating

4.8-star average NABERS Water rating

3.0-star average Green Star Performance rating

1. Covers Scope 1, 2 and some Scope 3. In line with Climate Active Carbon Neutral Standard for Organisations, net emissions for the year ended 30 June 2025 include offsets purchased and allocated for retirement during the year and up to the date of this announcement. Final Climate Active certification expected to be achieved post-reporting period. Refer to the Sustainability Data Pack for Scope 3 inclusions, which will be made available by Dexus on 20 August 2025 on the Dexus website.

Fund Manager address

Jason Weate



FY25 highlights

Outperformed upgraded guidance and repositioned portfolio to a focused industrial REIT



Outperformed upgraded FY25 guidance

- FY25 FFO **18.2cps**, **up 4.6%** on prior year
- FY25 distributions **16.4 cps**
- FFO outperformed initial guidance of 17.8cps and May 2025 upgrade to 18.1cps



Delivered resilient income growth

- 5.9% portfolio like-for-like growth¹
- 3.5% average rent review
- 98.6% occupancy (by income)
- 199,100sqm² leasing achieved, nearly doubling leasing volumes of prior year³



Strong development momentum

- **44,000sqm** of high-quality completions at ASCEND at Jandakot and Moorebank⁴
- **67.900sam²** new development activations at ASCEND at Jandakot⁴
- Outperforming target development yield on cost



Executing portfolio optimisation

- Transactions aligned with strategy
- Sale of Brisbane Technology Park (BTP)⁵ supports transition to 100% industrial exposure
- Acquisition of Glendenning urban logistics warehouse with refurbishment upside



Maintained prudent capital structure

- Look-through gearing of 29.0%, below 30-40% target range
- Balance sheet flexibility retained to fund committed pipeline and pursue other opportunities



3.1% Net Tangible Asset (NTA) growth

- **\$1.5bn** portfolio valuation
- Supported by strong leasing and development outcomes
- Pace of capitalisation rate expansion has slowed

^{1.} On a face basis (excluding amortisation). On an effective basis (including amortisation), portfolio like-for-like growth was 5.2%. | 2. Updated for one development deal that did not proceed post 30 June 2025. | 3. At 100% across stabilised and development leasing: 116,490sqm stabilised leasing at 100% (or 48,227sqm at DXI ownership) and 82,634sqm development leasing at 100% (or 28,514sqm at DXI ownership). | 4. At 100%. DXI's interest in ASCEND at Jandakot is 33.3% and Moorebank is 50%. 15. The divestment of BTP completed on 6 November 2025.

Portfolio repositioning

Reweighting property portfolio to a focused industrial REIT

Divestment of Brisbane Technology Park (BTP)

- Divestment of 13 business park assets at BTP in Eight Mile Plains, Queensland, for a net price of \$155.7 million¹
- Final settlement completed on 6 November 2025



Acquisition of 50 Jayco Drive and 15-31 Americain Way, **Dandenong South**

- Acquisition on 2 October 2025 of two freehold industrial assets in Dandenong South VIC, for a combined price of \$47.5 million
- Core Melbourne precinct enhances portfolio income resilience, offering strong rental growth potential



Acquisition of 32 Cox Place, Glendenning

- Acquisition on 11 July 2025 of a 10,000sqm warehouse in northwest Sydney, NSW, for a net price of \$40.0 million²
- Located in a high-demand, land-constrained urban precinct, providing connectivity to transport infrastructure and population growth corridors
- Opportunity to reposition property into circa 11,555sqm modern, flexible logistics facility with broad tenant appeal³



1. Post final settlement adjustments. | 2. The acquisition was initially originated by Dexus, with DXI assessing and electing to proceed with the acquisition. DXI was then nominated as the acquiring party and has reimbursed costs paid by Dexus that DXI would have otherwise incurred, including deposit and stamp duty. [3. Subject to obtaining required approvals.



Portfolio repositioning

Reweighting property portfolio to a focused industrial REIT

Impact of recent Glendenning and Dandenong South acquisitions and divestment of BTP:



Enhances portfolio composition

Reweighting portfolio toward high-quality, growth-oriented industrial assets



Increases Sydney and Melbourne infill exposure

Glendenning and Dandenong South located in high-demand, land-constrained urban industrial precincts, providing excellent connectivity to key motorways and proximity to population growth corridors



Enhances cashflow profile

Transitioning out of more capital-intensive suburban office assets to redeploy capital into higher-growth industrial opportunities, such as Glendenning with value-add opportunity¹ and Dandenong South offering rental growth potential



Prudent capital management

Post transactions, look-through gearing will reduce approximately two ppts², remaining below target gearing range and allowing DXI to maintain balance sheet flexibility

Proforma FY25 portfolio metrics²:

- Improves WALE from 5.4 to 5.8 years
- **Improves occupancy** from 98.6% to 99.5% and tenant covenant quality
- Industrial represents 100% of DXI portfolio³, up from 56% in FY20





^{1.} Subject to obtaining required approvals. | 2. Post impact of BTP divestment, Glendenning and South Dandenong acquisitions (excluding the Glendenning proposed refurbishment opportunity). | 3. Excludes the Jandakot Airport operating business

Developments

Delivering high-quality developments with strong returns and sustainability focus

Completed developments



- 5,500sam industrial facility, fully leased
- Completed in May 2025
- **6.5% YoC** on \$9m project cost
- High quality and efficient transport depot primarily for the handling and storage of sea containers
- Incorporates 99kW solar system and 100kWH Battery Energy Storage System

12 Church Road, Velociti at Moorebank (Spec)

- 18,000sqm industrial facility, 62% leased to tenants in diverse industries
- Completed in February 2025
- 6.1% YoC on \$47m project cost
- Six high-spec warehouses
- Standout design features include a 198kW solar array, 45m undercover breezeway with hardstand and 13.7m ridge height

Committed developments

Five committed projects at ASCEND Industrial Estate at Jandakot, WA

- 67,900sqm expected completion across FY26-FY27²
- 72% pre-leased across 10 tenancies with quality pre-leasing covenants²
- Expected average YoC of circa 6.7%
- Leading sustainability features including future proofed design, solar, LED lighting and rainwater harvesting







19 & 21 Pilatus Street





All square metre references at 100%. 1. Artist impression. | 2. Updated for one development deal that did not proceed post 30 June 2025.

Attractive investment proposition



Well placed to generate organic income growth from attractive mix of fixed and CPI-linked rental escalators, with minimal nearterm expiries providing high income visibility



Demonstrated momentum in activating high-quality developments, supporting long-term growth with target vields on cost of 6.25%+1



Positive leverage to lower interest rates via earnings impact and stabilising capitalisation rates, resulting in uplift to NTA

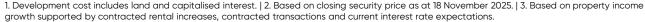


Attractive distribution yield² of 6.0%



FY26 guidance:

Barring unforeseen circumstances, DXI expects to deliver FFO of 17.3 cps and distributions of 16.6 cps³











Resolution 1

Adoption of the Company's Remuneration Report

To consider, and if thought fit, pass the following nonbinding resolution of the Company:

'That the Remuneration Report for the financial year ended 30 June 2025 be adopted.'



Resolution	For	Open	Against
Adoption of the Company's Remuneration Report	99.50%	0.14%	0.36%
Number of Votes	117,290,119	167,574	425,049
Number of Security holders	72	21	23

Resolution 2

Re-election of Director Danielle Carter

To consider, and if thought fit, pass the following resolution as an ordinary resolution of the Company:

'That Ms. Danielle Carter, who retires by rotation in accordance with clause 4.10(a) of the Company's constitution, and being eligible, be re-elected as a director of the Company effective from the conclusion of the Annual General Meeting.'



Resolution	For	Open	Against
2. Re-election of Director - Danielle Carter	98.25%	0.14%	1.61%
Number of Votes	115,968,196	167,574	1,895,880
Number of Security holders	86	21	16

Danielle Carter

Danielle was appointed an Independent Director in 2022 and is a Member of the DXAM Audit, Risk & Compliance Committee.

Danielle is a non-executive director of BWP Property Group (ASX: BWP) and a member of its Audit & Risk Committee and Remuneration & Nomination Committee.

Danielle has over 30 years' experience in real estate, financial services and property funds management having held senior executive roles at Blackrock, SG Hiscock & Co and Strategic Financial Management.

She was previously a non-executive director of APN Property Group Limited (ASX: APD).



Resolution 3

Re-election of Director **Emily Smith**

To consider, and if thought fit, pass the following resolution as an ordinary resolution of the Company:

'That Ms. Emily Smith, who retires by rotation in accordance with clause 4.10(a) of the Company's constitution, and being eligible, be re-elected as a director of the Company effective from the conclusion of the Annual General Meeting.'



Resolution	For	Open	Against
3. Re-election of Director – Emily Smith	96.98%	0.14%	2.88%
Number of Votes	114,463,713	167,574	3,396,190
Number of Security holders	84	21	17

Emily Smith

Emily was appointed an Independent Director in 2022, and is the Chair of the DXAM Audit, Risk & Compliance Committee.

Emily is a Senior M&A Advisor and Managing Director at Grant Samuel. She is also a member of Chief Executive Women.

Emily has over 20 years' experience in the finance sector having worked in senior executive roles at Deutsche Bank AG and Credit Suisse. She has had significant exposure to key sectors including building materials, steel, diversified industrials, REITs and telecommunications both domestically and globally.

She was previously a council member of the Kambala Girls School.







Important information

This presentation ("Material") has been prepared by Dexus Asset Management Limited (ACN 080 674 479, AFSL No. 237500) ("DXAM") as the responsible entity of Industria Trust No. 1 (ARSN 125 862 875), Industria Trust No. 2 (ARSN 125 862 491), Industria Trust No. 3 (ARSN 166 150 938) and Industria Trust No. 4 (ARSN 166 163 186), and Industria Company No. 1 Limited (ACN 010 794 957) ("Industria Company") collectively the Dexus Industria REIT (ASX; DXI) stapled group, DXAM is a wholly owned subsidiary of Dexus (ASX; DXS).

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Due to rounding, any numbers presented throughout this presentation may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures. In addition, property portfolio statistics exclude DXI's interest in the Jandakot Airport operating business unless specified otherwise.

Dexus, DXAM, Industria Company and/or their affiliates may have an interest in the financial products, and may earn fees as a result of transactions, mentioned in this Material.

dexus