

24 November 2025

ASX Announcement

Wiseway Group Limited
ABN 26 624 909 682

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2025 Annual General Meeting - Presentation

Wiseway Group Limited (ASX: WWG, “**Wiseway**” or the “**Company**”) advises that the 2025 Annual General Meeting (“**Meeting**”) will be held today, Monday, 24 November 2025 at 11:00am (AEDT) at Wiseway Chipping Norton Office, 13-15 Alfred Road, Chipping Norton, NSW 2170.

Attached is the AGM Presentation to be delivered at the Meeting today.

Authorised for release by the Board of Directors of Wiseway Group Limited.

Ends

For further information, please contact:

Investor enquiries

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Media enquiries

Ken Tong
CEO
E: media@wiseway.com.au

About Wiseway Group Limited (the Company)

Wiseway (ASX: WWG) is a leading provider of integrated logistics solutions, with a global network of strategically located warehouses and facilities and a large modern fleet of trucks, aircraft and delivery vehicles.

Established in 2005 to serve the growing Australia-Asia Pacific trade industry, Wiseway has grown to become one of the top three outbound air freight logistics providers in Australia. With multiple strategically located operation hubs in Australia, the US, and the Asia Pacific, the Company provides its large base of domestic and international customers with specialist cross-border logistics services including air freight, sea freight, import, domestic transportation, warehousing, and customs clearance.

For more information, please visit www.wiseway.com.au



Wiseway Group Limited (ASX: WWG)

2025 Annual General Meeting

24 November 2025



Agenda

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Chair Address

Astrid Raetze

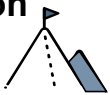


Key milestones and growth initiatives

- 1** Continued revenue growth in FY25 of \$186.7m (+\$74.4m from FY24)
- 2** Strong EBITDA in FY25 of \$13.4m (+65% from FY24 of \$8.2m)
- 3** Continued imports eCommerce growth, and expansion of fulfilment capabilities in Australia, New Zealand and USA
- 4** Continued improvement in operating costs through increased scale and operating leverage as well as continued process and operational discipline
- 5** Investments across technology, fulfilment infrastructure and operational discipline are now delivering tangible results

Outlook | Wiseway will continue to execute on core priorities for FY26

Ambition



A leading **logistics partner** in the **Asia Pacific and United States** region, providing **excellent services** and **superior customer value** to our partners

Division priorities



1	2	3	4	5	6
Air freight export	Sea freight export	Perishables	Imports	Fulfillment, 3PL & Road	Overseas
Maintain Air market share, and partner on new verticals	Invest to grow Sea, including transport and business development capabilities	Win Perishables share via superior service and airline capabilities	Accelerate eCommerce growth and presence, with strong process efficiency	Expand 3PL, fulfillment & road transportation to be profitable value-added services	Deepen presence in the US and continue APAC expansion

Enablers



Cost and process efficiency (overseas back-office, process automation, KPIs)	Expand digital capabilities (‘turnkey’ integrations, self-serve portal, E2E tracing)	World-class Team delivering superior customer service	Compliance and Safety mindset in all operations	M&A opportunities (opportunistic acquisitions / opportunities)
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CEO Address

Ken Tong



FY25 Financial Highlights

Total Group Revenue
\$186.7 million

EBITDA
\$13.4 million

Net Profit Before Tax
\$4.8 million

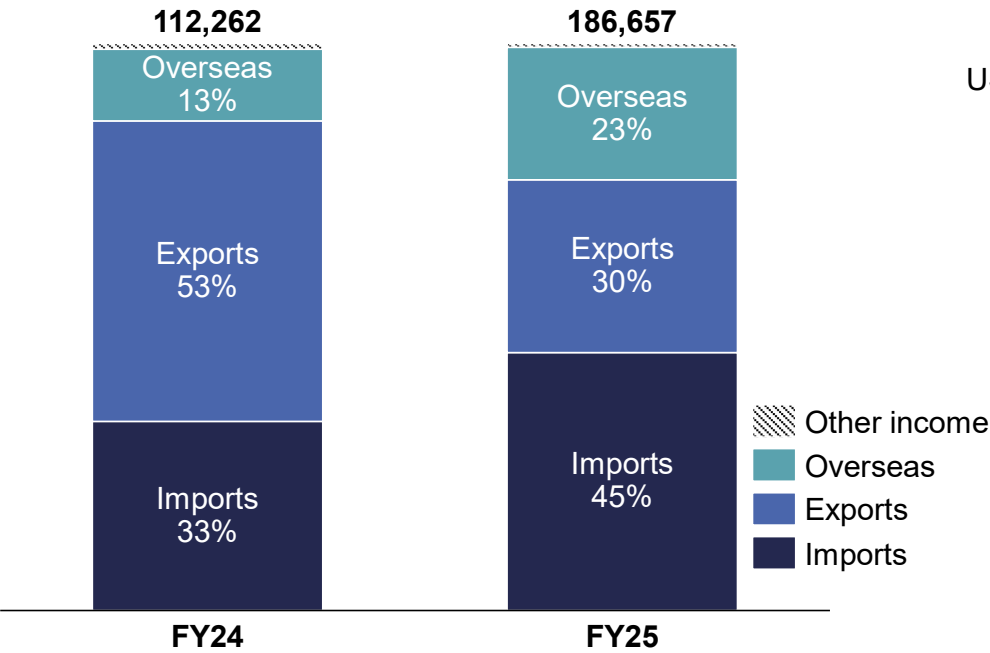
EBITDA Margin
7.2%

NTA per Security
15 cents

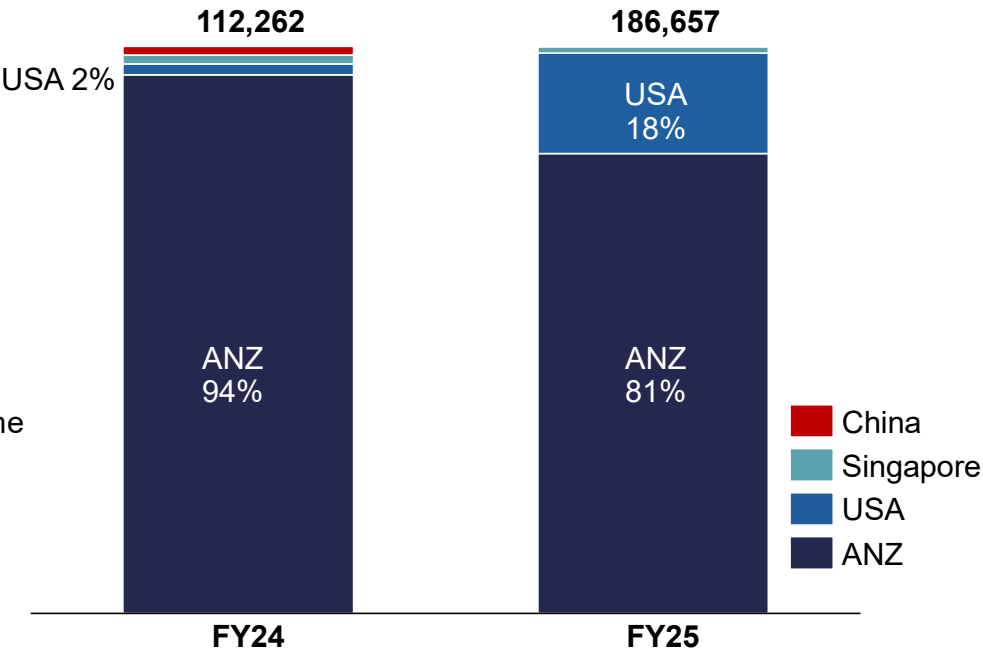
Cash and cash equivalents
\$14.5 million

Wiseway has delivered strong top-line growth in FY25

Strong growth in import revenue (+127%)



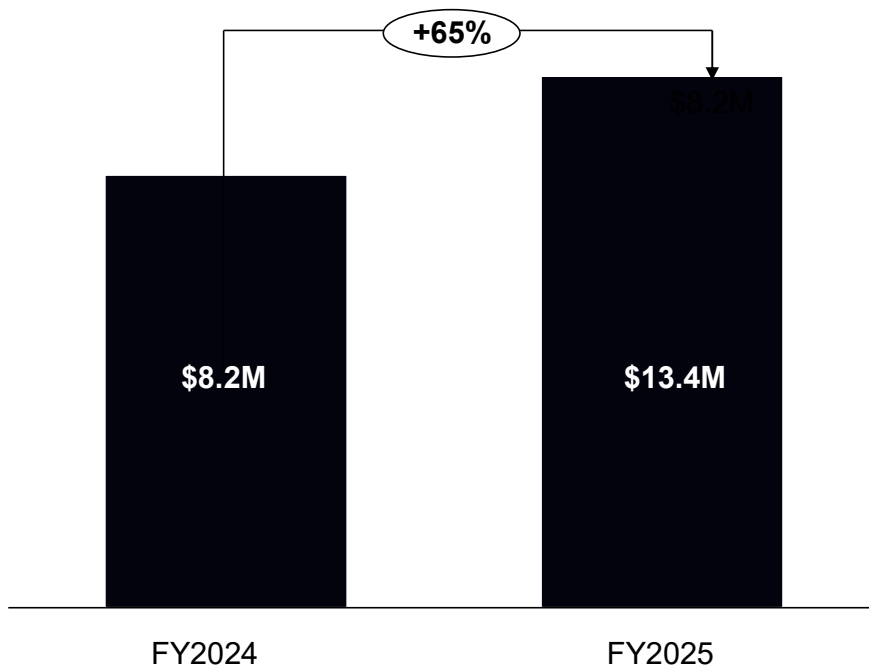
Mix of total growth has also shifted to USA



Profitability has also improved significantly since FY24

EBITDA has improved by 65% since FY24

EBITDA (FY2024 vs. FY2025)



Key drivers of results

- **Imports revenue** doubled, driven by eCommerce-led import gains and market share increases across Australia and New Zealand
- **Presence in the United States** continues to mature now serves as a pillar of profitability growth for the group
- **Cost saving initiatives** including the outsourcing of support roles to Wiseway's China office results in continued process efficiency
- **Expansion of 3PL/ Fulfilment services** creates a new, stickier business segment



Operational Highlights



Imports division doubled year-on-year, driven by eCommerce growth and strengthened market position across Australia and New Zealand.



U.S. operations expanded, including a new **Los Angeles fulfilment warehouse** providing **pick-and-pack** and **last-mile services** for online retailers.



Technology and automation investments improved visibility, processing times, and compliance across all divisions.



3PL and fulfilment services established as a **core growth pillar**, deepening customer relationships and lifting margins.



Perishables and airfreight segments repositioned toward higher-margin clients amid softer China export demand.

Mutual investment partnerships to strengthen global e-commerce

WISEWAY

X



BORDERLESS360

- **Mutual Investment Partnership:** USD \$200K cash 947,831 shares at \$0.32 per share for a minority stake in Borderless360
- **Strategic Fit:** Combines Wiseway's global infrastructure with Borderless360's technology-driven logistics platform
- **Technology Integration:** AI-powered visibility, SLA tracking and data analytics to improve performance and cost efficiency
- **Global Network Expansion:** Joint development of **direct injection and fulfilment locations** leveraging Wiseway's warehousing footprint

Technology + Infrastructure = Borderless Performance

Wiseway x Borderless360

Global Network & Strategic Partnership Map



Wiseway's Global Footprint

- ✓ 70,000 sqm warehousing space across the network
- ✓ Customs bonded facilities in Australia, New Zealand, USA and Singapore
- ✓ Wiseway US – expanded footprint with multiple warehousing and logistics hubs across the West Coast
- ✓ Two branches in China (Shanghai and Guangzhou) with superior team capabilities
- ✓ Diversified business shipping to 100+ destinations
- ✓ Wiseway Singapore – serving Southeast Asian market and the larger APAC region
- ✓ Integrated with Borderless360 for global Direct Injection fulfilment

Canada & USA

Borderless360:

Canada
California
Texas
Tennessee

Wiseway:

Los Angeles

UK, Netherlands (EU)

Borderless360:

UK
Netherlands (EU)

Australia & New Zealand

Borderless360 &

Wiseway:

Sydney
Brisbane
Melbourne
Perth
Adealaide
Auckland

China, Singapore & Japan

Borderless360:

Hong Kong
Japan

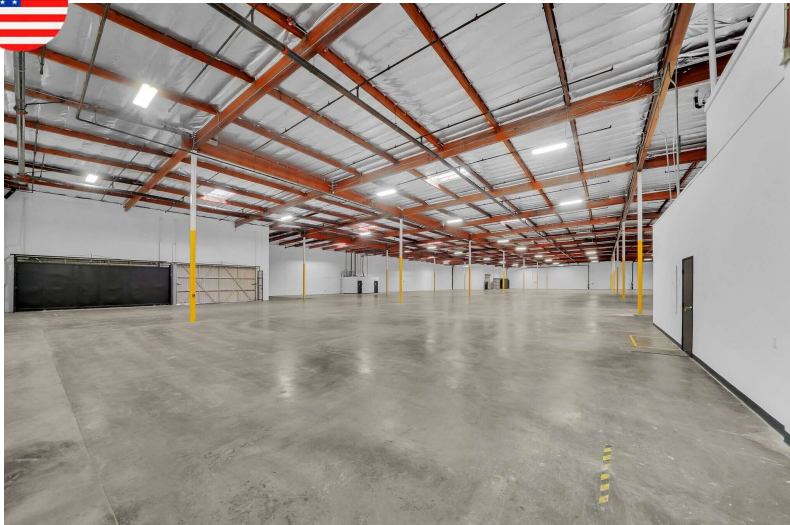
Wiseway:

Shanghai,
Guangzhou
Singapore

Borderless360 at a glance

- ✓ Powerful technology platform
- ✓ 8 global fulfillment regions
- ✓ Specialists in Direct Injection shipping
- ✓ AI-driven SLA and performance analytics
- ✓ Seamless end-to-end visibility and control

Expansion in the USA to another warehouse for fulfilment services



- **Expanded U.S. footprint** — new **Los Angeles warehouse** launched to support growing eCommerce and cross-border volumes
- **Continued growth of fulfilment** — WMS introduced for **pick-and-pack services** for online retailers and marketplace sellers
- **Improved service speed & customer retention** through proximity to port and air gateways

Wiseway Logistics Los Angeles, new Fulfilment Facility

Performance Outlook for FY26



Continued growth in import eCommerce driven by both market growth and Wiseway winning market share



Potential **upside from new 3PL and fulfillment division**, aiming to capture a larger share of the eCommerce market



Potential **moderation in USA revenue** as business normalises from pre-tariff uncertainties



Continued distribution of **dividends to shareholders** as positive results are realised, whilst ensuring **ongoing reinvestment into the business**



Thank you

