

# Annual General Meeting 2025



## Disclaimer



This presentation contains forward-looking statements which are identified by words such as 'may', 'could', 'believes', 'estimates', 'expects', or 'intends' and other similar words that involve risks and uncertainties.

These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions regarding future events and actions that, as at the date of this presentation, are expected to take place.

Actual results could differ materially depending on factors such as the availability of resources, the results of non-clinical and clinical studies, the timing and effects of regulatory actions, the strength of competition, the outcome of legal proceedings and the effectiveness of patent protection.

Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of our Company, the Directors and our management.

We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this presentation will actually occur and investors are cautioned not to place undue reliance on these forward-looking statements.

We have no intention to update or revise forward-looking statements, or to publish prospective financial information in the future, regardless of whether new information, future events or any other factors affect the information contained in this presentation, except where required by law and under our continuous disclosure obligations.

These forward-looking statements are subject to various risk factors that could cause our actual results to differ materially from the results expressed or anticipated in these statements.



## **Our Vision & Mission**





#### **Our Vision**

Acrux is a dynamic
Australian drug delivery
company developing and
commercialising patient
preferred healthcare
products for global
markets

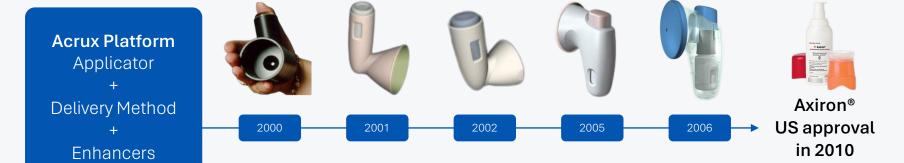
#### **Our Mission**

Economic value at Acrux is created by talented people who effectively develop and commercialise healthcare products using invented or acquired technologies

Acrux's products are patientpreferred, protected by patent or other means, using innovative drug delivery

## Our Blockbuster Heritage





Drug Development
Pedigree
+
Substantial

R

Knowhow and IP

Lilly's Testosterone Lotion Gains U.S. Approval, Pushing Acrux to Record

US FDA approves Axiron®, first testosterone replacement from Eli Lilly and Acrux

Acrux eyes up to \$366m in Axiron deal

Lenzetto sold into 38 countries in 2022



References: Bloomberg; Pharma Letter; Sydney Morning Herald; Company Data

# Finding a Blockbuster Sequel



#### What I expected to find: **Generic**



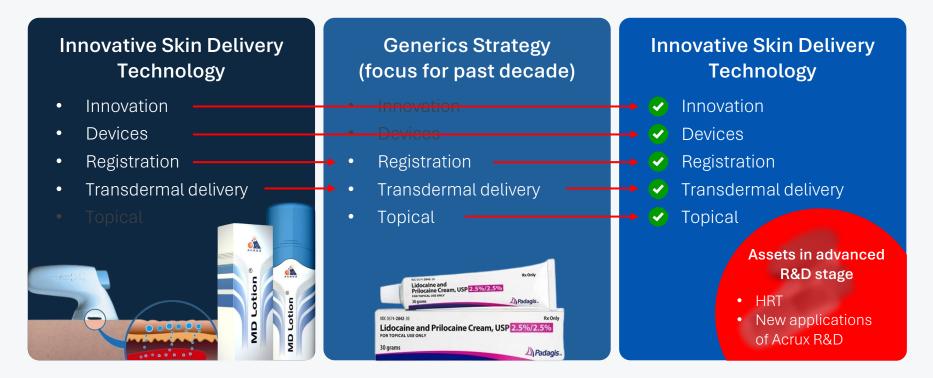
### What I actually found: Extensions and Knowhow



Hormone Replacement Therapy (HRT)

# Design capabilities, intellectual property, and knowhow accumulated over 25 years





# Near Term Focus: Strategic Review

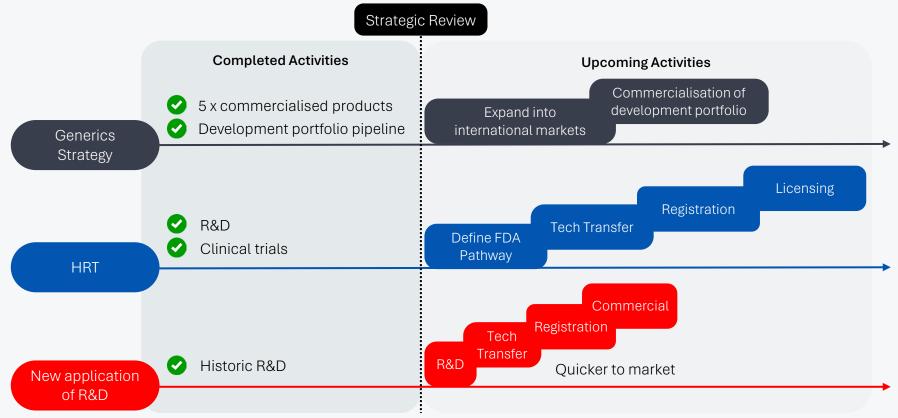


#### 3 complimentary, strategic pathways progressing

Generics Strategy	Broadening commercialised portfolio to global markets  Development portfolio
FDA/EU/TGA pathways for HRT	Investment milestones
	Size of opportunity
	Regulatory hurdles
Technology pathways for new application of R&D products	Technical assessment
	Viability of faster investment milestones
	Size of opportunity
	Regulatory hurdles

# **Developing Parallel Strategies**





## **Successfully Bringing Generics to Market**







### **Generic Market Trends**





Current strategy
targets niche
categories (US
topical generics)
with high
barriers to entry

### US generic marketplace trends

- Incursion by mainstream and specialist generic companies
- Market advantage more difficult to achieve
- More competition suppressing average selling prices
- Range of attractive US niches becoming more limited

Careful consideration of portfolio based on market conditions and forecast ROI

## International Portfolio Realisation





## Generic Portfolio Revenue Performance





#### License revenue from Generic Portfolio (\$m)



## **Summary**





Broadening topical generics licensing is generating global revenue



New applications of Acrux R&D under review



New strategy being validated to prioritise options



Consideration for balancing capital between generics and other strategic options

