

ASX:AER



Annual General Meeting

INVESTOR PRESENTATION

November 2025

ABN: 18 166 705 595

Introduction to Aeeris Ltd

Severe weather and natural hazard specialists

Aeeris Ltd is the owner of Early Warning Network & Climatics brands, which are technology-driven companies specialising in weather and climate intelligence and risk management. It provides real-time severe weather forecasting, asset protection, and alerting services through innovative platforms, helping businesses and governments mitigate risks from natural hazards and extreme weather events across Australia and New Zealand.



CLIMATICS



Why Aeeris?

Investment Rationale



Strategic Shift to
Proprietary Technology
& In-House Services



Strong, Growing
Recurring Revenue Base,
With Proven Market
Demand



Scalable Infrastructure
Ready for Continued
Innovation & Growth



Enhanced Operational
& Security Maturity (ISO
27001-2022 Certified)

Company Background

Directors and Management

Bryce Reynolds	Non-Executive Chairman
Nathan Young	Non-Executive Director
Elissa Hansen	Company Secretary & Non-Executive Director
James Harris	Chief Operating Officer

Significant Shareholders

Kerry Plowright*	23,830,029	30.49%
Jetosea Pty Ltd	11,755,670	15.04%
Bryce Reynolds*	6,258,971	8.00%
DMX Capital Partners Limited	4,431,680	5.67%

Corporate Overview

Company	Aeeris Ltd
ASX Code	AER
Share Price as at 26 November 2025	\$0.071
Market Capitalisation as at 26 November 2025	\$5.54M
Shares on Issue	78,148,858

74.54% of shares held by top 20



Financial Highlights

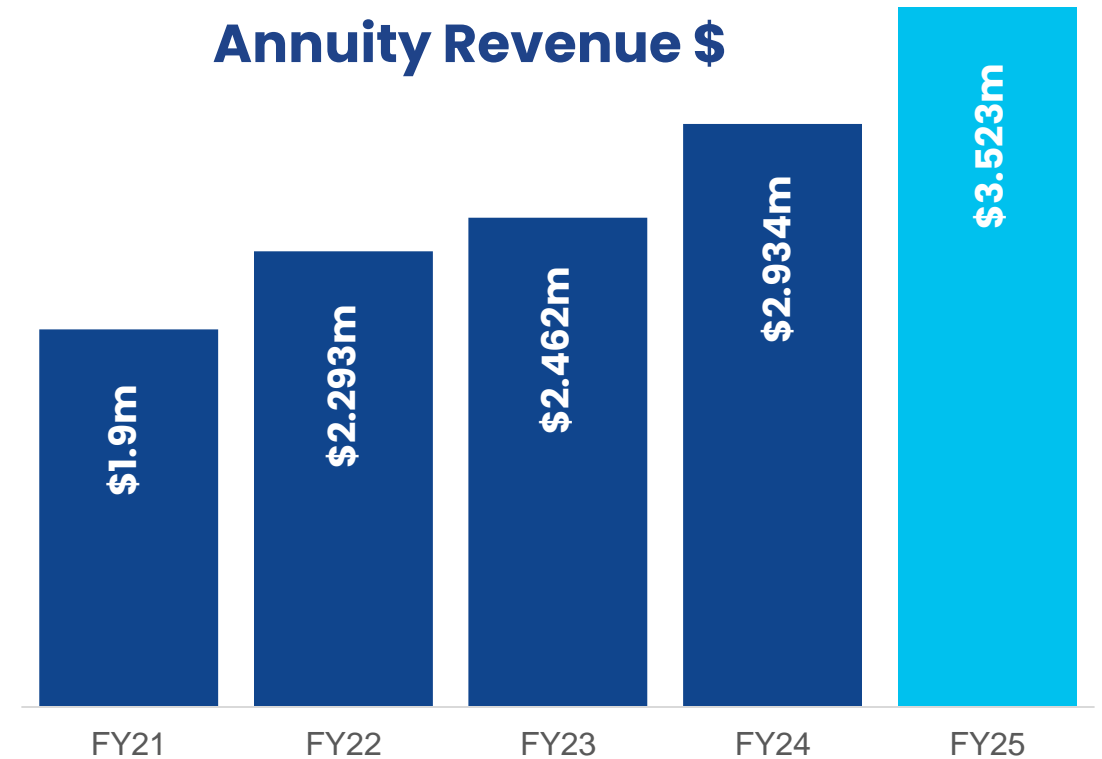
Annual Revenue up 27.7% YoY

Annual Recurring Revenue (ARR) up 13.3% YoY

Client base expansion across key sectors

Zero debt as at 30 June 2025

Annuity Revenue \$



Update FY26

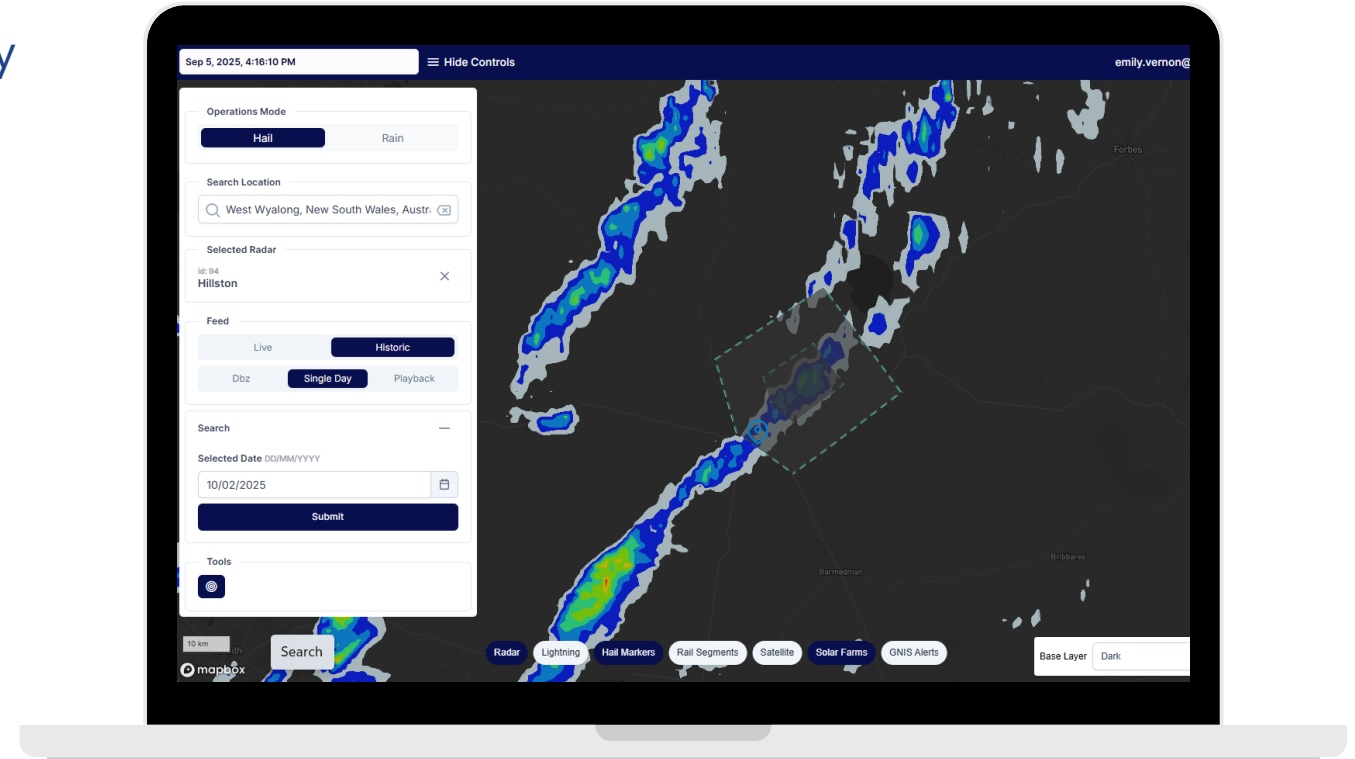
Making significant progress towards profitability goals for FY26

Successful development of AWARE platform – The Company's proprietary, next generation system enabling AI and ML integration

Expansion into the Solar Industry with two of the largest solar trackers

Enhanced Embargo services with greater precision, now award-winning technology

Retirement of founder, Kerry Plowright



Update **FY26**

10.3% ↑

ARR Improvement
since June 30

\$3.88m

ARR year to date



12-month contract



36-month contract



36-month contract



36-month contract



36-month contract

What's next for FY26

Accelerate proprietary product innovation

Strengthen operational efficiency & margin through in-house capabilities

Scale key-sector solutions

Product/threat specialisation for clear industry differentiation

Become the go-to provider for industry-specific severe weather solutions



Growth Drivers

The rising cost of severe weather in Australia, now exceeding \$4.5 billion annually*, is driving sustained demand for accurate, real-time risk intelligence

**Insurance Council of Australia 2024-2025 Catastrophe Resilience Report*

Insurance-Driven needs

Escalating claim costs and growing exposure are driving industry-wide demand for more precise, data-led weather and risk intelligence

AI & Technology Tech Solutions

Developing innovative solutions that help customers adapt, respond, and excel in an increasingly complex weather environment.

Target Industry-Led Growth

Rising demand for precise weather intelligence to protect high-value assets, ensure continuity, and manage escalating weather risk.

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This presentation has been approved by the Board for lodgement with ASX.

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