ASX Announcement:

Managing Director's Address – Joe Demase

5G networks

27 November 2025

Managing Director Address

Good morning, shareholders, directors, executives, and guests. It is my honour to present this year's Chairman's Address for 5G Networks ("5GN"). On behalf of our team, I want to sincerely thank you for your ongoing support and trust, which continue to be instrumental in our success. Together, we have navigated a transformative 12 months defined by disciplined execution, strategic expansion, and financial strengthening. I am pleased to outline how we are well positioned for sustainable growth and invite you to share in our excitement for the future.

Reflecting on the Last 12 Months

Over the past year, 5GN has made substantial progress across our core pillars: infrastructure, managed services, and cybersecurity. We are proud of what we have accomplished together and grateful for the contributions of our employees, partners, and shareholders.

Financial Performance

In FY25, our total consolidated revenue rose to AU$62.6 million, a 27% increase year-on-year, driven in large part by the integration of AUCyber. Revenue from continuing operations grew by 8% to AU$53.0 million, highlighting strong organic demand in our enterprise and wholesale segments. Our underlying EBITDA reached a positive AU$3.2 million, marking a year-on-year improvement of approximately AU$5.7 million.

These results reflect our team's dedication and the strategic guidance provided by our stakeholders. We are grateful for the trust you have placed in us.

Strategic Acquisition of AUCyber

In February 2025, we acquired a controlling stake (approximately 90.4%) in AUCyber (**ASX: CYB**). This acquisition has already proven immediately accretive, bringing in ~AU$9.6 million in additional revenue within just five months. More than a financial transaction, AUCyber expands our capabilities into sovereign cloud services and cybersecurity—domains of increasing importance for government and critical infrastructure customers. We are excited about the new opportunities this partnership creates for our company and clients.

Capital Management & Balance Sheet Strength

Despite investing AU$19.1 million in the AUCyber acquisition and returning AU$4.6 million to shareholders through a share buyback, we closed the year with a cash balance of ~AU$29.3 million. This demonstrates our management team's strong financial discipline and commitment to preserving resilience as we scale.

Corporate and Structural Developments

We strengthened our governance by integrating the AUCyber leadership and aligning our strategic roadmap. By streamlining operations and simplifying our service offerings, we have increased cross-sell opportunities between data network, cloud, data centre, managed services, and cybersecurity.

Looking Ahead: Our Vision for Sustainable Growth

We are excited about 5GN's prospects for sustainable, long-term growth. Our diversified and scalable business model spans multiple high-growth verticals:

- Infrastructure (fibre, data centre)
- Cloud (public, private, hybrid)
- Managed IT services
- Cybersecurity

This diversification positions us to buffer against cyclical headwinds and capitalize on emerging demand. Our acquisition of AUCyber provides sovereign cloud credentials and cyber-solution capabilities highly relevant to governments and large enterprises focused on data sovereignty and security.

Our enterprise business continues to scale, supported by enhanced cloud and data centre capacity. On the wholesale front, we are winning new clients and expanding our reach.

As we enter the next phase of growth, we welcome your ongoing support and insights. The achievements of the past year are a testament to our collective commitment, and we look forward to working together to build on this momentum. Thank you once again for your trust and contributions—your partnership is the foundation of our success.

About 5GN

5GN is an Australian owned digital services company who empower more than 2,500 corporate clients to grow and thrive online. Our portfolio of digital services is extensive, with market leading offers across Cloud, Data networks, Data centre, managed IT services and digital marketing.

5GN currently owns and operates its own Nationwide and Internationally highspeed Data Network with points of presence in all major Australian capital cities, Singapore, USA, Hong Kong and New Zealand. In addition, the Company offers managed cloud solutions through its Cloud and Data Centre capabilities as well as managed services to optimise customers' IT and network environments. Supporting this is the Company's combined rack capacity of over 1,200 racks through its owned and operated Data Centres across Melbourne, Sydney, Brisbane and Adelaide.

Our customer focussed heritage has been built on expertise, innovation and personalised service; critical attributes delivered through our culture and embraced by our people.

The 5GN mission is dedicated to leading online success for our customers. We achieve this by building trusted and valued client relationships which convert successful business outcomes at each milestone across the customers' digital journey.

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