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Ainsworth Game Technology Limited (AGT or Ainsworth)

Trading Update – 12 months ending 31 December 2025

Ainsworth advises it expects to report an underlying Profit before Tax, excluding currency and one-off items (Underlying PBT) of approximately $21.5 million for the 12 months ending 31 December 2025 (FY25), compared to the $23.2 million in the Prior Corresponding Period (PCP) in 2024. This result is based on management forecasts and is subject to period end closure and audit procedures.

Based on this result, the underlying PBT for the second half of the financial year ending 31 December 2025 (H2FY25) would be $7.6 million, a reduction on the $13.9 million reported in the first half (six months ended 30 June 2025 (H1FY25)).

Revenue for FY25 is expected to be approximately 9% higher compared to the PCP which includes the increase experienced in H1FY25. The Company advises that despite continued momentum within APAC being maintained and an increase within LATAM, revenue in H2FY25 is expected to be approximately 11% down compared to the $152.1 million reported in H1FY25.

The key market of North America is expected to report a reduction in revenue of approximately 20% in H2FY25 compared to H1FY25. This reduction was primarily due to the sales timing of Video Lottery Terminal (VLT) units and Distributor purchases which were not repeated in H2FY25, resulting in lower outright sales. Participation revenue also contributed to the decline in revenue in North America in H2FY25, as a result of a reduction in installed units and lower associated average yield per day on these units.

The APAC region revenue contributions in H2FY25 are expected to be broadly consistent to H1FY25, following the increased revenue achieved in H1FY25 following the launch of the A-Star Raptor™ in February 2025.

Latin America maintained and showed a modest increase in revenue in H2FY25 compared to H1FY25, despite challenging environments, predominantly within Mexico. The recently announced increase in gaming taxes to be introduced in January 2026 and the closure of venues resulting from the on-going anti-money laundering investigations has created increased uncertainties with venue operators at the present time.

The reduced unit sales expected in H2FY25 have resulted in increased inventory holdings and the Company will utilise its secured bank loan facility with Western Alliance Bancorporation to fund these short-term working capital requirements.

The Company continues to progress its investment in research and development which is expected to represent 17.5% of total revenue for FY25 (H1FY25 – 16.0%). Underlying EBITDA for FY25 is expected to be approximately $48.0 million compared to $48.2 million in the PCP, with H2FY25 contributing approximately $21.1 million compared to the reported $26.9 million in the first half of FY25.

This announcement was authorised for lodgement by the Board of Directors.

Ends

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