

ASX Release – 24 December 2025

Performance Rights Update

Insignia Financial Ltd (ASX: IFL, Insignia Financial) had 13,841,447 performance rights (ASX: IFLAJ) on issue as at 30 June 2025, as disclosed in Insignia Financial's 2025 Annual Report, released on 17 October 2025.

Insignia Financial advises that, since 1 July 2025:

- 1,000,966 performance rights have been issued under Insignia Financial's performance rights plans;
- 1,579,120 performance rights have been exercised and satisfied through the transfer of existing ordinary shares; and
- 637,704 performance rights have lapsed because the conditions have not been satisfied, and no consideration was paid to participants in respect of the lapsing.

The number of performance rights on issue following the updates included in this release is therefore 12,625,589 performance rights (ASX: IFLAJ).

The updates since 1 July 2025 include the following in respect of Key Management Personnel (**KMP**) of Insignia Financial:

NAME OF KMP / REGISTERED HOLDER	PERFORMANCE RIGHTS ISSUED SINCE 1 JULY 2025	PERFORMANCE RIGHTS EXERCISED SINCE 1 JULY 2025	PERFORMANCE RIGHTS LAPSED SINCE 1 JULY 2025
David Chalmers	47,555	105,947	57,567
Garry Mulcahy	13,834	62,834	35,580
Dave Woodall	117,075	-	-
Elizabeth McCarthy	50,545	-	-
Jason Sommer	36,715	-	-
Renee Howie	18,217	-	-

The performance rights were issued under Insignia Financial's performance rights plans. Each performance right is an entitlement to receive one fully paid share in Insignia Financial (or a cash equivalent amount at the discretion of the Board), subject to meeting relevant vesting conditions. For a summary of the terms of the performance rights, please refer to Insignia Financial's 2025 Annual Report (refer to pages 35 – 58 of the Remuneration Report and note 29 of the Financial Report), accessible at <https://www.insigniafinancial.com.au/content/dam/ifl/docs/2025-annual-report.pdf>.

The usual ASX appendices are not being used for this announcement because it arose during the course of undertaking the due diligence and verification process in relation to the proposed transaction with CC Capital that the usual ASX appendices in relation to the performance rights plans have not been released to the ASX since December 2020. Insignia Financial has notified the ASX of these matters and is providing this announcement as soon as practicable. Insignia Financial has reviewed and updated its processes in light of this oversight and believes the updates it has made are adequate to ensure that the appendices are released to the ASX in accordance with the requirements of the ASX Listing Rules.

Insignia Financial also confirms it has:

- 670,726,143 fully paid ordinary shares on issue, including 4,658,236 shares held by Certane CT Pty Ltd as trustee of the IOOF Equity Plans Trust; and
- no other unquoted securities on issue, besides the performance rights described above.

This announcement was approved for release by Adrianna Bisogni, Group Company Secretary, Insignia Financial Ltd.

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About Insignia Financial Ltd

With origins dating back to 1846, today Insignia Financial is a leading Australian wealth manager. Insignia Financial provides financial advice, superannuation, wrap platforms and asset management services to members, financial advisers and corporate employers.

Further information about Insignia Financial can be found at www.insigniafinancial.com.au

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