

ASX ANNOUNCEMENT

24 February 2026

FY26 First Half Results

- Revenue of \$118.8 million, up 3.1% on the prior corresponding period (1H FY25 or PCP)
- Operating EBITDA¹ of \$30.3 million, up 1.3% on the PCP
- Operating NPAT¹ of \$12.4 million, up 1.2% on the PCP
- Interim Dividend of 7.5 cents (1H FY25: 7.4 cents) per share fully franked
- Two acquisitions completed year to date, with multiple vendor discussions continuing
- Maturity date of existing \$275 million debt facilities extended to October 2029 (previously October 2027) with improved pricing
- Established a new \$50 million Accordion Facility^{1,2}, resulting in \$182 million³ of funding capacity (including the Accordion Facility)

Dear Shareholders,

On behalf of the board, we are pleased to report the financial performance of Propel Funeral Partners Limited (ASX: PFP) (Propel or Company) for the six month period ended 31 December 2025 (1H FY26).

Financial performance

Propel's key operating and financial metrics in 1H FY26 are summarised below:

	1H FY26	1H FY25	Change
Revenue (\$m)	118.8	115.2	+3.1%
Operating EBITDA (\$m)	30.3	29.9	+1.3%
Margin	25.5%	26.0%	-50bps
Operating NPAT (\$m)	12.4	12.2	+1.2%
Operating EPS (cents) ¹	9.0	8.9	+1.2%
Cash flow conversion (%) ¹	95.4	96.1	-70bps

The Company's 1H FY26 financial results include contributions from five acquisitions completed in New Zealand during, and since the end of, FY25.

Further details are provided in the Appendix 4D, the Interim Financial Report and the 1H FY26 Investor Presentation released to the ASX today.

Interim dividend

The board has declared a fully franked interim dividend of 7.5 cents (1H FY25: 7.4 cents) per share, which represents:

- a payout ratio of ~83% of Distributable Earnings¹; and
- an annualised dividend yield of ~2.9%⁴ (or ~4.2%⁴ grossed up for tax).

The interim dividend will be paid on 2 April 2026, with a record date of 3 March 2026. Since its IPO in November 2017, Propel has declared fully franked dividends totalling ~\$1.02 per share (or ~\$1.46 per share, grossed up for tax).

Funeral volumes

In 1H FY26, Propel performed 11,898 funerals:

- up +3.0% on the PCP; and
- in line with the PCP on a comparable basis (1H FY25: +1.0%).

Average Revenue Per Funeral

In 1H FY26, Propel's Average Revenue Per Funeral¹ was \$6,729, consistent with the PCP and reflecting:

- impacts from foreign exchange translation⁵ and recent acquisitions, which currently generate below network Average Revenue Per Funeral; and
- comparable growth of ~2%⁶ on the PCP.

¹ Refer to definitions on slide 29 of the 1H FY26 Investor Presentation.

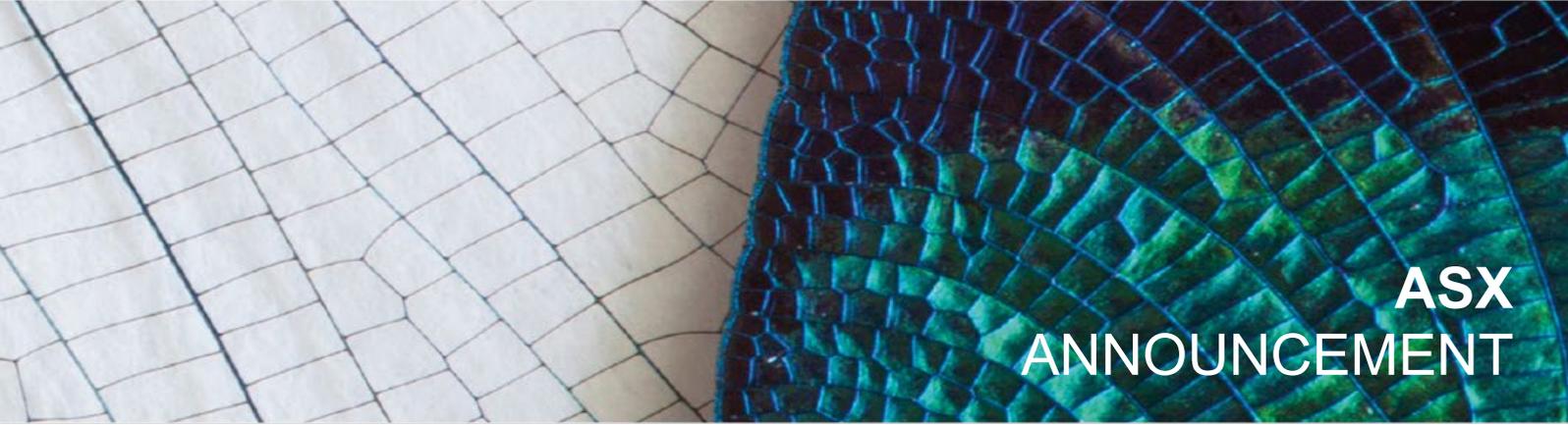
² Drawdown is subject to satisfaction of customary conditions precedent/approvals.

³ Refer to slide 19 of the 1H FY26 investor presentation

⁴ Based on Propel's closing share price of \$4.92 on 31 December 2025, total dividends declared in connection with CY25 of 14.5 cents per share fully franked and the corporate tax rate in Australia of 30%.

⁵ Verses the PCP.

⁶ NZD/AUD exchange rate constant with the PCP.



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Acquisitions

Propel remains focused on its core strategy of acquiring assets and social infrastructure which operate in the death care industry in Australia and New Zealand. During 1H FY26, Propel completed the following two acquisitions:

- **Jones & Co and Broadway:** funeral services providers operating in and around Tauranga and Matamata, New Zealand; and
- **Jacobsen:** a memorial and headstone manufacturer operating from Auckland, New Zealand.

Since its IPO in November 2017, Propel has committed ~\$306 million⁷ on acquisitions. The Company continues to explore other acquisition opportunities with multiple vendor discussions continuing, however, the timing associated with any future acquisitions is uncertain.

Balance sheet strength, debt facilities and funding position

As at 31 December 2025, Propel had:

- \$653.1 million of total assets, including \$245.7 million⁸ of freehold properties; and
- a gearing ratio of ~29%⁹ and a proforma net leverage ratio of ~2.0¹⁰ times (covenant limit of 5.0 times).

Propel and its existing debt financier (Westpac Banking Corporation) have agreed to:

- extend the maturity date of the Company's existing \$275 million debt facilities to October 2029 (previously October 2027), with no changes to existing covenant limits;
- establish a new \$50 million Accordion Facility; and
- improved pricing, including a reduction in the risk margin which is expected to result in annualised interest cost savings of ~\$0.7 million¹¹.

Propel remains in a strong funding position, with \$182 million of funding capacity (including the \$50 million Accordion Facility).

Outlook

Propel is cycling a -3% contraction in comparable funeral volumes in the PCP, which included a material contraction in Australia in the three months ended 30 April 2025.

The Company expects to benefit from:

- favourable demographics in Australia and New Zealand;
- its strong funding position and improved pricing on senior debt facilities; and
- acquisitions completed to date and other potential future acquisitions in what remains a highly fragmented industry in both Australia and New Zealand (although timing is uncertain).

Our client families and our people

Finally, we wish to thank our client families for entrusting Propel at what is often a very difficult time and make special mention of our employees across Australia and New Zealand. We thank them for their hard work, professionalism and commitment to providing essential and caring services to the communities we serve.

We look forward to reporting the Company's further progress to shareholders, as and when appropriate.



Naomi Edwards
Chair



Lilli Rayner
Co-CEO



Fraser Henderson
Co-CEO

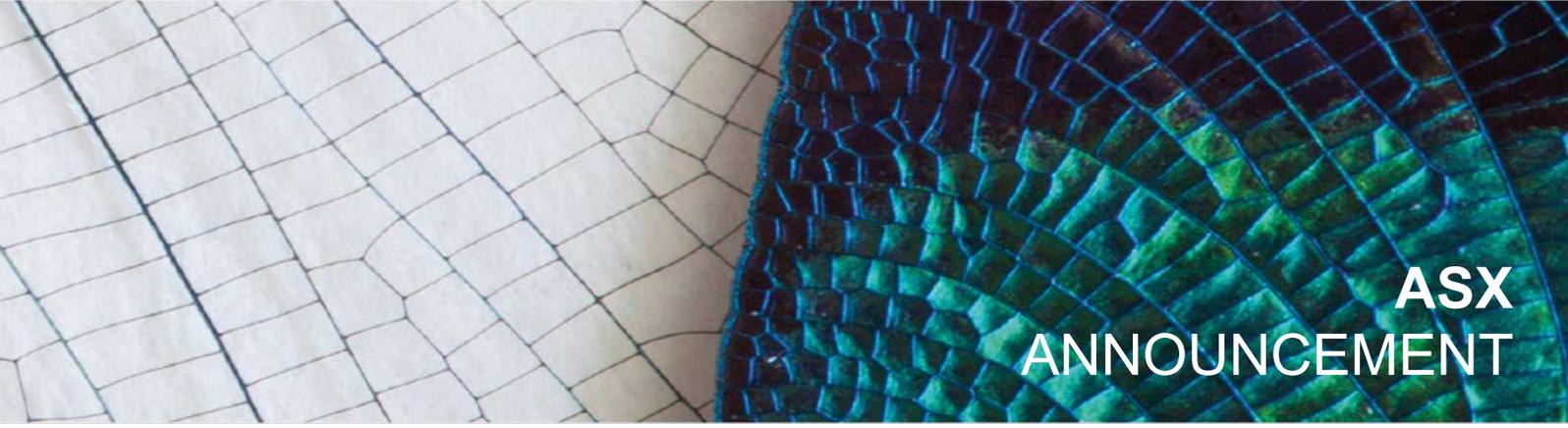
⁷ Upfront cash and equity consideration paid/payable. Excludes properties purchased subsequent to completion of the acquisitions and other properties purchased totalling \$50.3 million (excluding stamp duty).

⁸ Land and buildings held at cost, less accumulated depreciation.

⁹ Net debt of \$142.8 million divided by net debt plus total equity of \$347.1 million.

¹⁰ Proforma net leverage ratio for covenant purposes under the refinanced arrangements dated 24 February 2026. Refer to slide 19 of the 1H FY26 Investor Presentation.

¹¹ Based on the facility limit, drawn debt, risk margin and BBSY as at 31 December 2025, on an annualised basis.



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About Propel:

Propel is listed on the Australian Securities Exchange and is the second largest private provider of death care services in Australia and New Zealand. Propel currently operates from 208 locations, including 41 cremation facilities and 9 cemeteries.

For further information, please contact:

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Authority to release:

This document has been authorised for release by the Company's board of directors.

Important notice:

This announcement may contain forward-looking statements, which include all matters that are not historical facts. Without limitation, indications of, and guidance on, future earnings and financial position and performance are examples of forward-looking statements. Forward-looking statements, including projections or guidance on future earnings and estimates, are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. No representation, warranty or assurance (express or implied) is given or made in relation to any forward-looking statement by any person (including Propel). In particular, no representation, warranty or assurance (express or implied) is given that the occurrence of the events expressed or implied in any forward-looking statements in this announcement will actually occur. Actual results, performance or achievement may vary materially from any projections and forward-looking statements and the assumptions on which those statements are based.