

The background features a dark blue gradient with a glowing, wavy grid pattern that recedes into the distance. Scattered throughout are numerous small, light blue and white triangles, some pointing towards the viewer and others away, creating a sense of depth and movement.

commsgroup

1H FY26 Half Year Results

25 February 2026

COMMS GROUP LIMITED (ASX: CCG)
www.commsgroup.limited

This document has been approved by the Board of Comms Group Limited

Agenda



**Introduction &
Highlights**



**Financial
Highlights**



**Operational
Update**



**Strategy &
Outlook**



Q&A

Who we are



A specialised communications and managed IT services provider to businesses.

Headquartered in Sydney, Australia with operations in Melbourne, Gold Coast, Hobart, Singapore, London, and the Philippines and extensive coverage across the Asia-Pacific region.

Servicing businesses, Enterprise and Government, as well as wholesale services to domestic and international telcos and IT services companies.

Focused on generating strong shareholder returns.

C Domestic (Australian) Business:

- **Communications & Collaboration** services for Small Medium Enterprise (SME), Corporate & Gov.
- **Secure Managed IT Solutions** including cloud computing (IaaS) services for Corporate & Gov.

C Global Business:

- **Global & Wholesale Unified Communications** provider for Global Enterprises & Wholesale Voice Services for Global Telcos and Application Service Providers.

Board & KMP



Ryan O'Hare
**Non-Executive
Chairman**

Ryan is Non-Executive Chairman of Comms Group Limited, bringing decades of leadership in B2B telecoms through ventures like corpTEL, People Telecom, and Next Telecom—each marked by strategic growth and successful exits.



Peter McGrath
**Executive
Director & CEO**

Peter brings 30 years of experience across telecommunications, ICT, and corporate advisory, including over 20 years in senior leadership. He has served as CEO of major Australian telecom firms and holds deep expertise in equity capital markets and corporate finance.



Ben Jennings
**Non-Executive
Director**

Benjamin has 26 years' accounting experience across Australia and the UK. He founded Jennings Partners in 2009 and chaired Telegate and Syntel, now part of Comms Group Limited.



Claire Bibby
**Non-Executive
Director**

Claire is a highly experienced lawyer with over 30 years' experience as a lawyer, Executive and Non-Executive Director with ASX, multinational, private and NFP organisations and executive coach.



Steve Picton
**Non-Executive
Director**

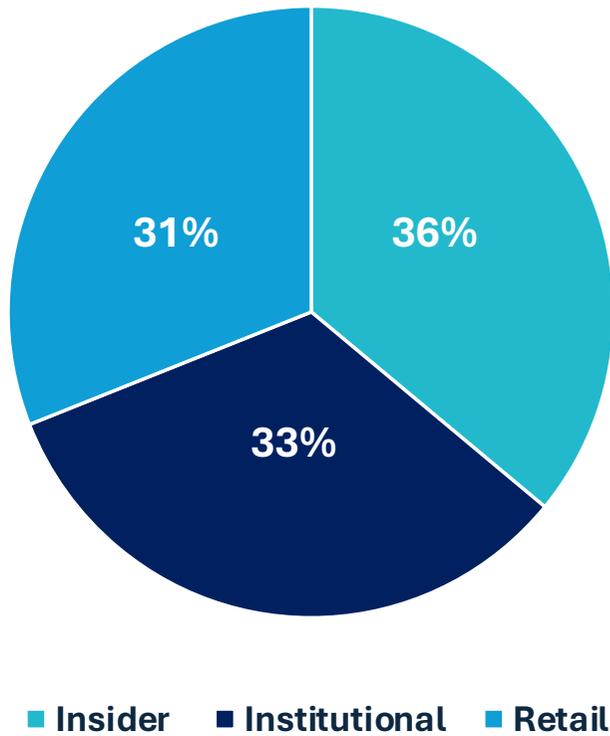
Stephen has 30+ years' global tech experience, including senior roles at British Telecom and AAPT. He founded GoTalk, LBNC Co, and FuzeNet—scaling them into major players and exiting for over \$110M.



Matthew Beale
CFO

Matthew Beale, CFO of Comms Group, is a Chartered Accountant with broad experience as CFO across listed and private SMEs. His industry exposure spans agriculture, ports, mining, IT, and online retail. Matthew has an MBA from The Australian Graduate School of Management.

Major Shareholders



Source*: Boardroom (excludes performance rights)

Key Shareholders*	% Ownership
Institutions	
Naos Asset Management	10.5%
Related Parties	
Ryan O'Hare	9.2%
Peter McGrath	5.8%
Benjamin Jennings	3.2%

Operating Businesses



commsgroup

**We enhance business agility
through innovative cloud-based
communications and secure
managed IT solutions**

Communications & Collaboration

Full-service telco service provider to Australian Small and Medium Enterprise (SME), Enterprise and Government



Secure Managed IT Solutions

Award-winning Managed IT & Cloud Services Provider supporting the needs of corporate customers



Global & Wholesale Unified Communications

Servicing enterprise and wholesale customers globally, we are specialists with Unified Comms as a Service (UCaaS) and wholesale voice services



1H FY26 Key Highlights

Comms Group delivered strong organic revenue growth and EBITDA performance

- **Total revenue \$37.6m, an increase of +39% in 1H FY26**
 - Global & Wholesale division demonstrating strong organic revenue growth
 - Services and recurring revenue maintained at >90% c.f. PCP
- **Group Gross Margin maintained at circa 48%**
- **Underlying EBITDA of \$4.5m – an increase of 87.3% compared to the prior period**
 - Significant increase in Global business EBITDA
 - Group Underlying EBITDA margin increased +310bps to 12.0% vs 8.9% in 1H FY25
- **Significantly for Comms Group, a positive NPBT of \$0.8m versus NLBT \$0.3m pcp**
- **Underlying NPATA increased to \$1.8m vs \$0.9m pcp, a ~100% increase**
- **New business contracts signed with customers saw continued strong new sales performance**
 - Total of \$5.4m in new ARR¹ for 1H FY26 compared to total of \$10.4m in new ARR in FY25
- **TasmaNet** integration continues to track to expectations, in the final stages of TasmaNet integration
- **Interim dividend** of 0.125c (\$0.00125) per share (fully franked) declared

¹ Annual recurring revenue.

The background is a dark blue gradient. In the upper right, there is a glowing, white-to-light-blue grid pattern that appears to be a mesh or a network of lines. Scattered throughout the background are numerous small, light blue triangles of various sizes and orientations, some pointing towards the viewer and others away, creating a sense of depth and movement.

FINANCIAL **HIGHLIGHTS**

1H FY26 Financial Highlights



Total Revenue¹



Up 39.2% on PCP
to \$37.6M

Maintain revenue guidance of
+75M annualised run-rate this
financial year



Gross Profit



Up 36.6% on PCP
to \$17.8M

Highest Gross Profit achieved
since listing



Underlying EBITDA²



Up 87.3% on PCP
to \$4.5M

Highest Half Year EBITDA
reported since listing

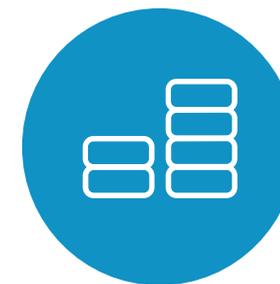


Underlying NPATA



Up ~100% on PCP
to \$1.8M

NPATA margin increased
from 3.3% to 4.9% in 1H FY26



Underlying Operating Cashflow



Up 17.4% on PCP
to \$2.7M

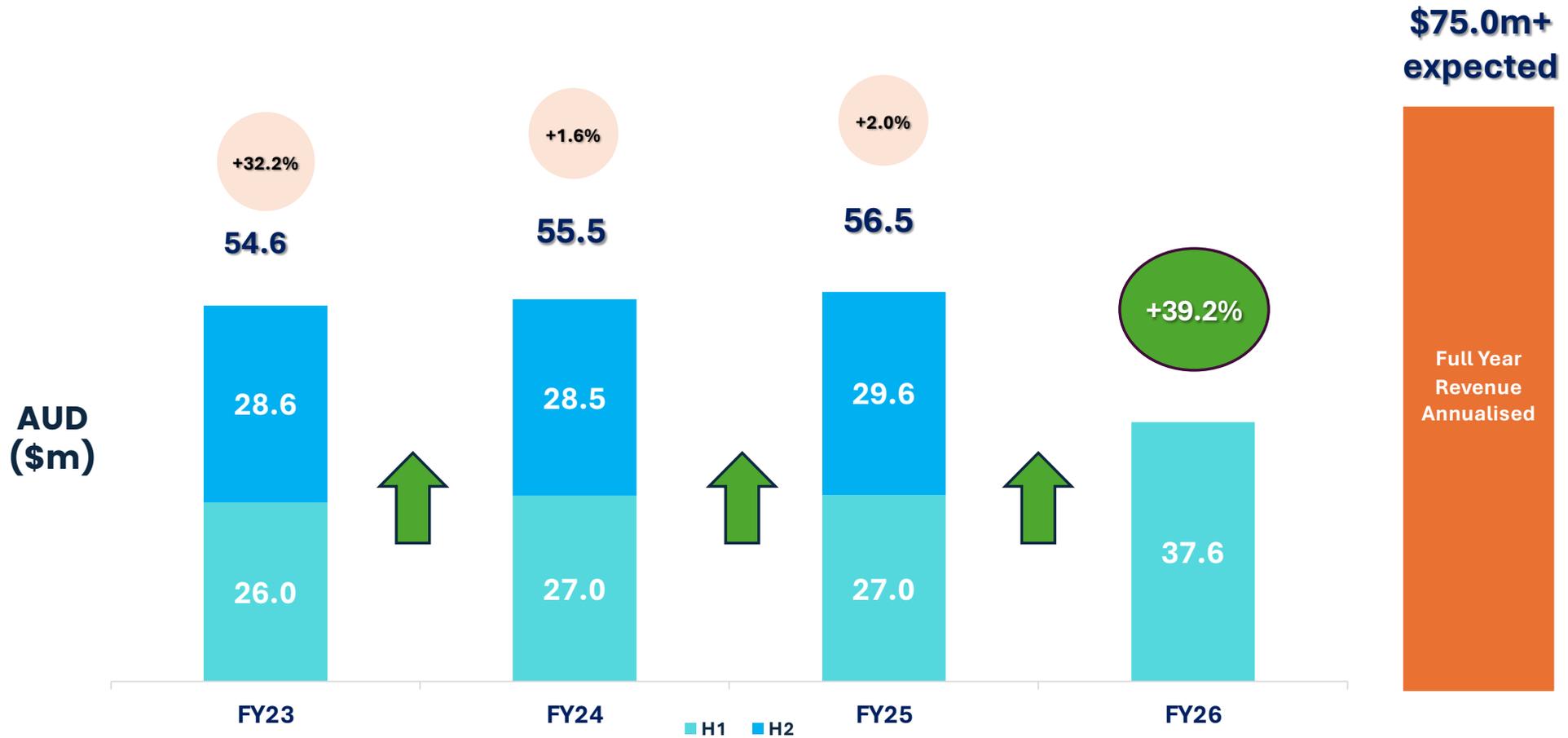
Highest Underlying Operating
cash result since listing

¹ Includes TasmaNet consolidation from 16 June 2025.

² Underlying EBITDA excludes net interest, tax, non-cash share LTIP costs, rent, depreciation, amortisation, business acquisition, integration, restructuring and non-recurring costs.

Group Revenue

Group Revenues continue to grow with a positive mix of organic growth and M&A related



Revenue by Division

Diversifying our revenue streams with high-quality customer bases and strong portfolio of service offerings.

Communications & Collaboration

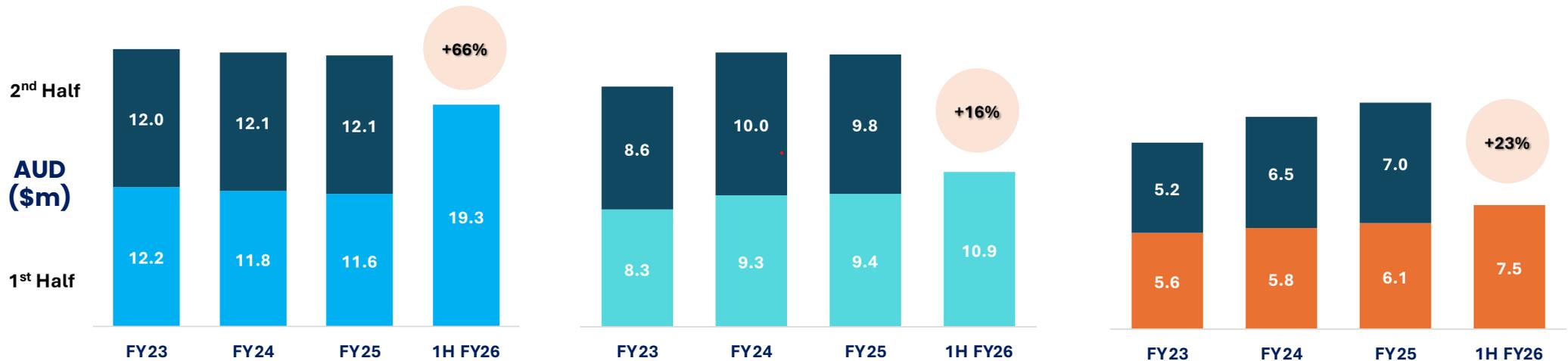
Includes \$7.5M TasmaNet* contribution consolidated during 1H FY26.

Secure Managed IT Solutions

Strong Organic Revenue Growth of 16% in 1H FY26 attributable to new contract wins

Global & Wholesale Unified Comms

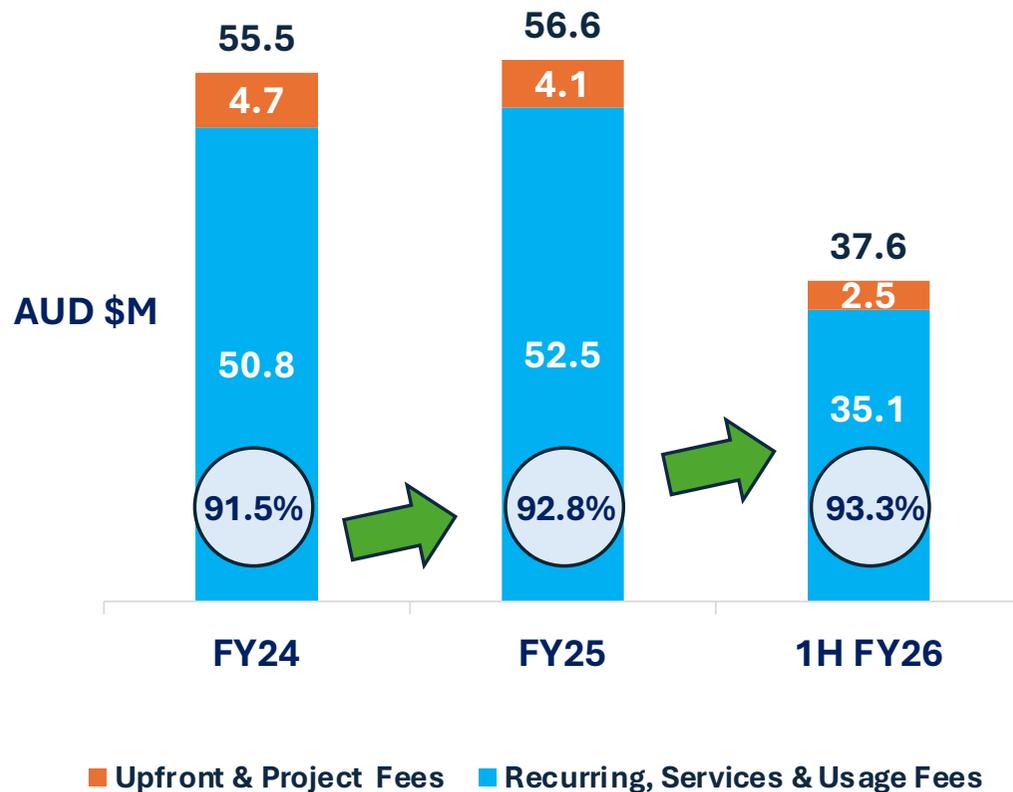
Very strong organic growth rate of 23% vs pcp. Significant new Global wins with Tier One S&P 500 Tech Client & Foreign Govt client



*Includes TasmaNet from completion 16 June 2025

Revenue Composition

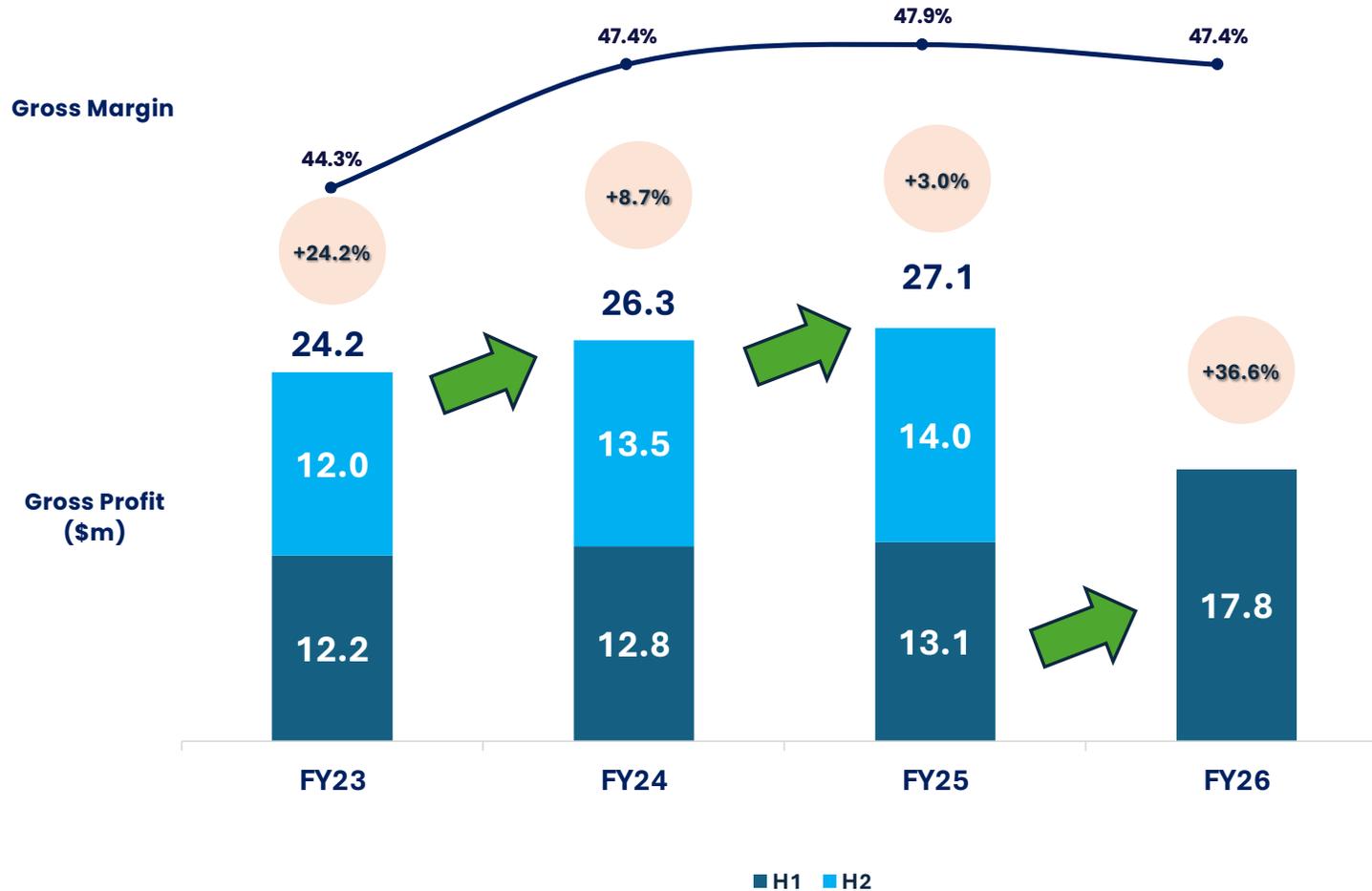
Attractive composition of revenue in 1H FY26 with high levels of recurring service & usage fees (> 90%)



- 1H FY26 proportion of recurring revenue remained >90%
- Global & Wholesale one off connection fees were only \$0.2m highlighting the strength of the result
- Our Communications and Collaboration business saw the majority of revenue from services and usage fees

Gross Profit & Margin

Gross Profit continues to grow year-on-year with a strong focus on cost management



Our gross margins are significantly higher than many of our industry peers.

- Gross Profit increased 36.6% to \$17.8m vs \$13.1m pcp with strong contributions from all divisions
- Growth driven by stronger Global & Wholesale, Secure Managed IT and TasmaNet consolidation
- Gross margin was 47.4% vs 47.9% in FY25 and 48.3% pcp

Gross Profit by BU

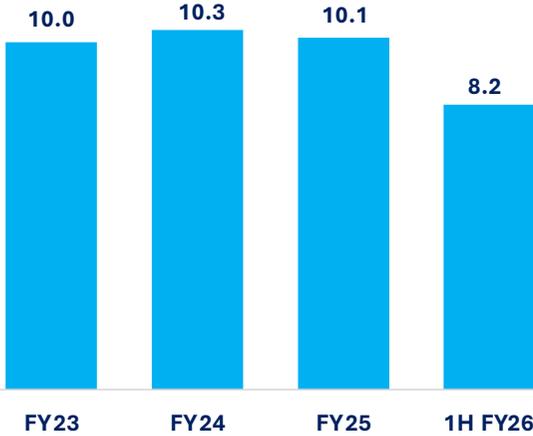
Margins remained strong across all business units

Communications & Collaboration*

Gross Margin



AUD (\$m)



Secure Managed IT Solutions

Gross Margin



Global & Wholesale Unified Comms

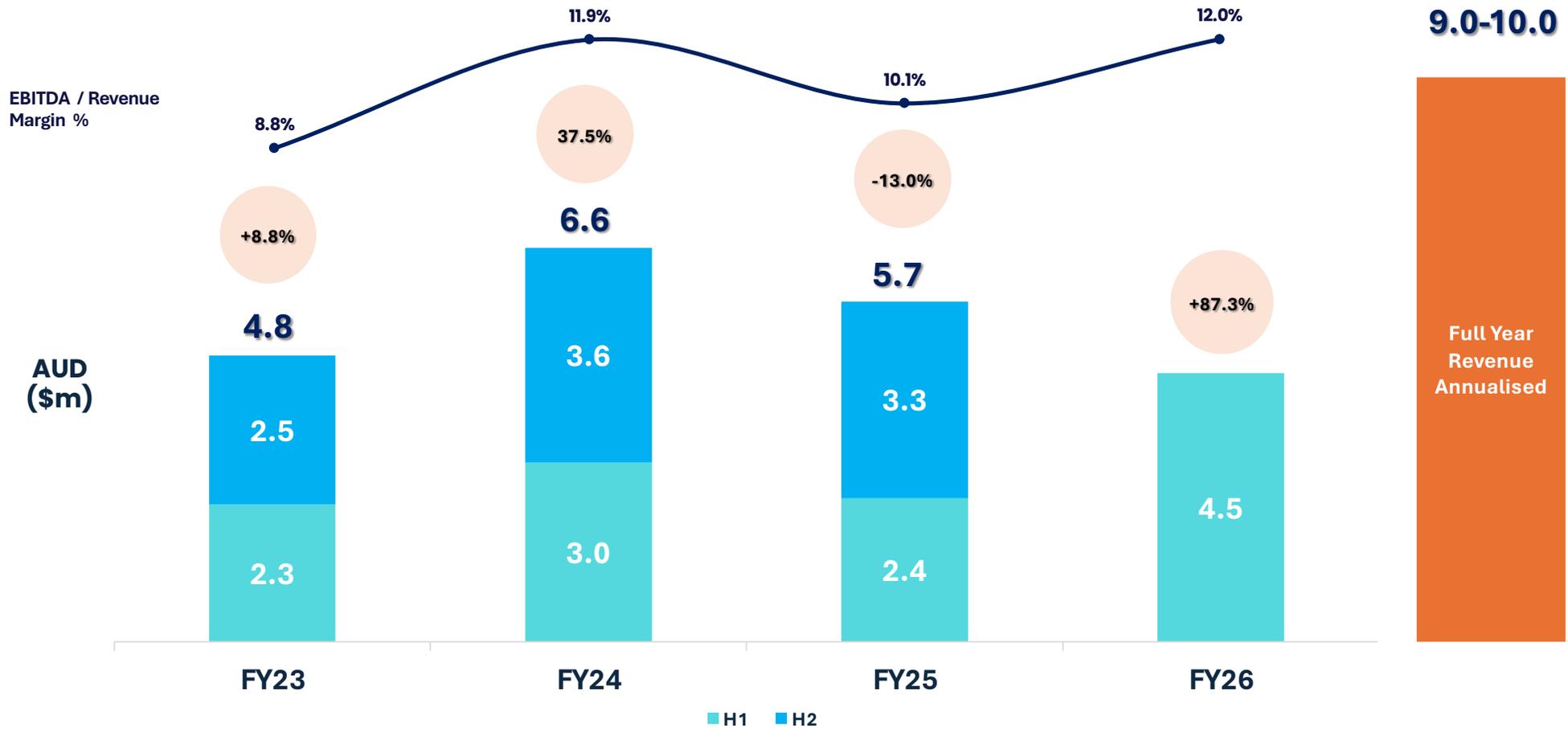
Gross Margin



*Includes TasmaNet from completion 16 June

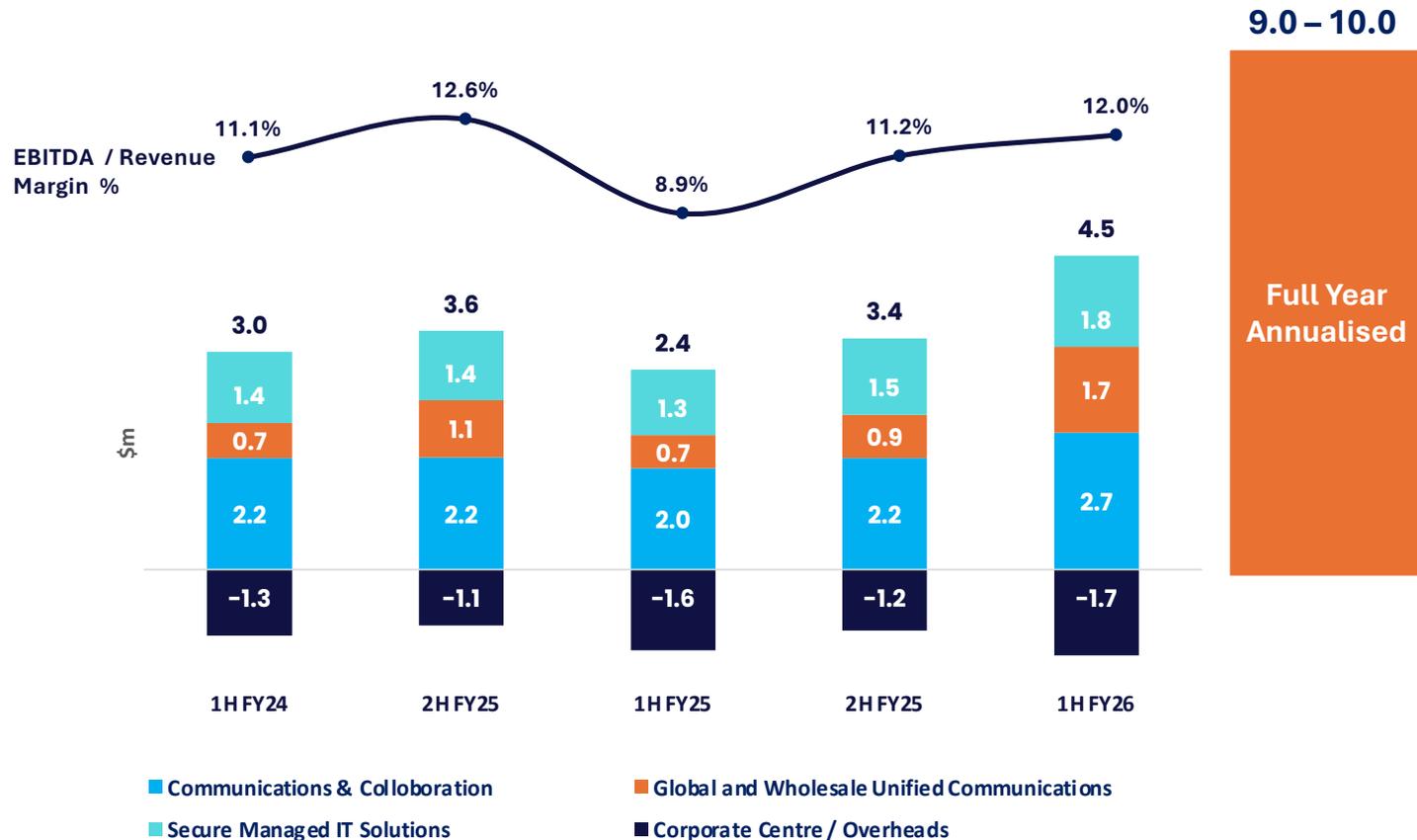
Underlying EBITDA

Group EBITDA continues to grow with a positive mix of organic growth and via acquisitions.



Underlying EBITDA

On track to deliver EBITDA annualised run-rate of \$9-\$10M EBITDA in FY26



- After a period of OPEX investment in 1H FY25, significant improvement in 1H FY26 EBITDA achieved
- TasmaNet included in the Communications and Collaboration (\$0.75M 1H FY26, July '25 settlement)
- Continue to scale corporate costs which decreased as a % of revenue to 4.5% in 1H FY26 vs 5.9% pcp
- Group remains in line with forecast to achieve annualised EBITDA target of between \$9m to \$10m

Income Statement

A\$m	1H FY25	1H FY26
Reported Revenue	27.0	37.6
(-) Cost of Sales	(14.0)	(19.8)
Gross Profit	13.1	17.8
<i>Gross Margin (%)</i>	<i>48.3%</i>	<i>47.4%</i>
(-) Operating Expenses	(10.7)	(13.3)
Underlying EBITDA	2.4	4.5
<i>EBITDA Margin (%)</i>	<i>8.9%</i>	<i>12.0%</i>
(-) Share based payments	(0.3)	(0.2)
(-) Acquisition, Restructuring & One Off	(0.7)	(0.9)
EBITDA	1.4	3.4
(-) Depreciation & Amortisation	(1.4)	(1.9)
EBIT	0.0	1.5
Finance Charges	(0.3)	(0.6)
Net Profit/(Loss) Before Tax	(0.3)	0.8
(+) Non-operating income	0.1	0.0
(+) Amortisation of Intangibles	0.9	0.9
(+) Acquisition, Restructuring & One Off	0.7	0.9
(-) Tax Effect (30% applied)	(0.4)	(0.8)
Underlying NPATA	0.9	1.8
<i>Underlying NPATA Margin (%)</i>	<i>3.3%</i>	<i>4.9%</i>

1H FY26 growth driven by Global & Wholesale, Secure Managed IT and TasmaNet integration

- Revenue increased +39.2% to \$37.6m vs \$27.0m pcp.
- Gross Profit increased to \$17.8m vs \$13.1M, reflecting a +36.6% increase compared to pcp.
- Underlying EBITDA increased +87.3% to \$4.5m vs \$2.4M pcp, driven by exceptional growth in Global & Wholesale, strong performance in Secure Managed IT Services and contribution from TasmaNet.
- Group EBITDA margin increased to 12.0% vs 8.9% pcp, an increase of +310 bps.
- Underlying NPATA increased to \$1.8m vs \$0.9m pcp, a ~100% increase.
- NPATA Margin increased to 4.9% vs 3.3% pcp, due to accelerating organic growth, integration of M&A and operating leverage over corporate costs.

Cashflow Overview

Strong Underlying Operating Cashflow Performance

\$M	1H FY25	1H FY26
Underlying operating cashflows	2.3	2.7
Less: payment of business acquisition, restructuring, integration & other one-off expenses	(0.7)	(0.9)
Less: income tax paid	(0.1)	(0.3)
Less: rent payments (AASB-16)	(0.3)	(0.5)
Operating cashflow	1.2	1.0
Less: Capex	(0.2)	(0.7)
Free Cash Flow	1.1	0.3
Less: net Interest paid	(0.4)	(0.4)
Less: business acquisition payments	-	(0.7)
Less: lease payments (non property)	-	(0.2)
Plus: proceeds from share issues	-	0.5
Less: dividends paid	(0.9)	(0.7)
Less: bank borrowings repaid	(0.6)	(0.3)
Cash Flow Movement	(0.9)	(1.5)
Opening cash	3.6	5.5
Closing cash	2.7	4.0

- Underlying operating cashflow of \$2.7m vs \$2.3m pcp, a strong result considering management focus on TasmaNet integration in 1H FY26.
- Free Cash Flow was lower due to capex (~\$0.7m) in PP&E and intangible assets related predominantly to a large client network upgrade with customer upfront payments largely covering the capex received in 2H FY26.
- Some additional capex in 1H FY25 to support network and Cloud capacity upgrades as part of synergy program to reduce duplicated networks.
- Capex post FY26 expected to be low, with majority of product and technology development costs expensed.
- Investing activities included a deferred consideration payment of \$0.65M for TasmaNet.
- Ending cash \$4.0m vs \$2.7m pcp, with ample reserves to fund organic growth.

Balance Sheet

A\$m	Jun '25	Dec '26
Current Assets		
Cash	5.5	4.0
Receivables	6.6	7.8
Other	3.1	3.4
Total Current Assets	15.2	15.2
Current Liabilities		
Payables	8.5	8.7
Contract Liabilities	1.4	1.3
Provisions	1.9	1.9
Borrowings	10.7	10.5
Lease Liabilities	1.0	1.0
Deferred consideration	0.9	0.3
Income Tax Payable	0.1	0.2
Total Current Liabilities	24.5	23.9
Non-Current Assets		
PP & E	2.2	2.0
Right of Use Assets	2.7	2.2
Goodwill	23.7	23.7
Intangible Assets	25.6	25.5
Deferred Tax Assets	0.1	0.1
Total Non-Current Assets	54.2	53.5
Total Assets	69.4	68.7
Non-Current Liabilities		
Provisions	0.3	0.3
Deferred Tax Liability	5.8	5.1
Lease Liabilities	2.1	1.6
Total Non-Current Liabilities	7.0	7.0
Total Liabilities	30.9	30.9
Net Assets	37.9	37.9
Net Debt	5.2	6.5

1H FY26 Financial Position remains strong

- Ending cash position was down to \$4.0m, vs \$5.5M in June '25, primarily due to business acquisition payments including deferred consideration and additional capex.
- Receivables balance increased \$1.2m, to \$7.8m vs \$6.6m June '25.
- Payables increased +0.2m during 1H FY26.
- Borrowings slightly decreased to \$10.5m vs \$10.7m June '25 as payment made during the period.
- PP&E decreased -\$0.2m and Goodwill was maintained at \$23.7M compared to June '25.
- Intangible assets slightly lower at \$25.5m vs \$25.6m June '25, due to amortisation of intangible assets.
- Net Debt remained modest at \$6.5m. Gearing anticipated to reduce in 2H FY26 as operating cashflow release from working capital investment.
- Gearing remains well within banking covenants with ample funding for working capital, organic capex requirements and further M&A.

Capital Management Framework

Our capital management priorities

01	Strong balance sheet supported by disciplined liquidity and risk controls	Ensure the business has sufficient liquidity to operate in all operating environments
02	Reduce debt post the TasmaNet acquisition by internally generated cashflow	Reducing debt post TasmaNet remains a key management priority
03	Invest to maintain our competitive advantage	Continued investment in technology and service
04	Identify and pursue strategically relevant and accretive growth opportunities	Pursue M&A opportunities that are strategically aligned and value accretive for our shareholders
05	Dividend distributions to continue with capital to shareholders over the long term as the business scales	Continue dividends; consider other capital management options over the longer term

The background features a dark blue gradient with a glowing, wavy grid pattern in a lighter blue. Scattered throughout are small, light blue triangles pointing in various directions. The text is positioned on the left side of the image.

OPERATIONAL UPDATE

1H FY26 Operational Update

Strong 1st Half with growing momentum

Strong start to FY26, TasmaNet integration on track

- TasmaNet integration into **Communications & Collaboration** is on-track. Network Synergies are approximately ~50% complete.
- Strong performance across the business with all divisions seeing organic revenue growth.

Organic Growth – Strong new sales contracts signed YTD

- New ARR¹ of \$5.4m signed 1st half with strong performance across all business units.
- Strong wins with a range of corporate and Government clients plus strong pipeline in all divisions. Global with ~\$A450k MRR in pipeline.

Domestic Network and Cloud Investment

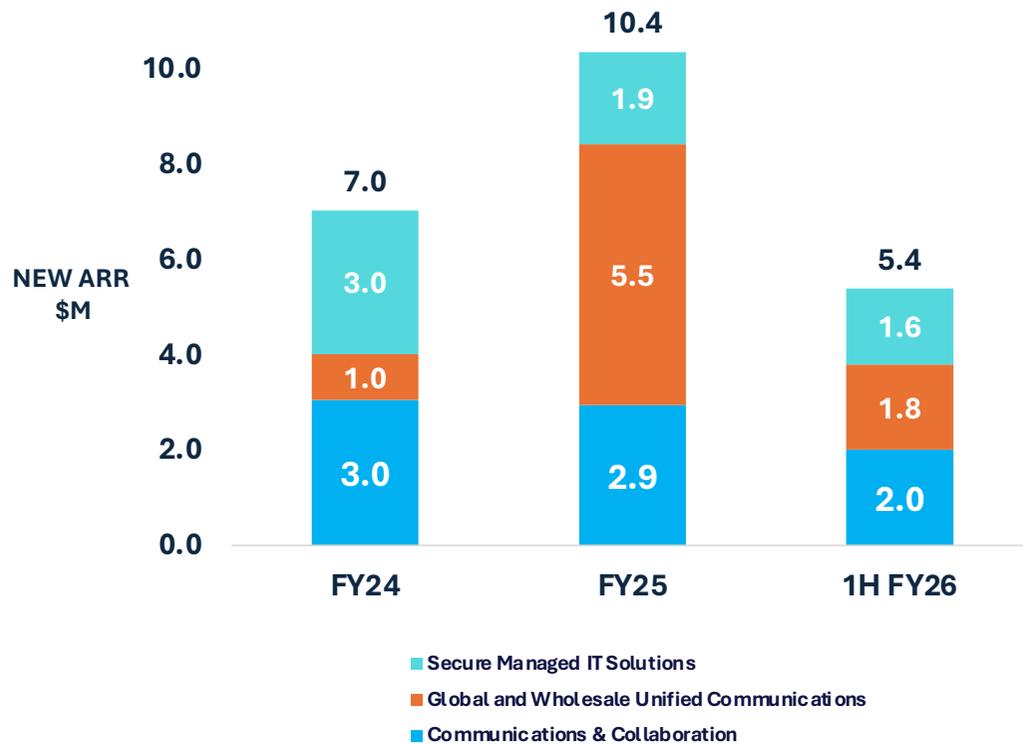
- In line with the TasmaNet acquisition and the consolidation of our network and cloud assets across all business units, we are continuing to upgrade and synergise our Australian mainland network.
- One off Capex to facilitate the upgrade is estimated at circa \$500k to be incurred in FY26 with minimal ongoing capex expected for the network and cloud instances.

Key Rationalisation project on target with expected circa \$2m pa savings

¹ Annual recurring revenue.

New Sales Performance

Continued strong new business performance in 1H FY26 with \$5.4m in new ARR¹ of sales contracts



- Strong levels of new sales performance continued into 1st half FY26.
- Pleasingly a strong level of new sales across all divisions.
- TasmaNet secured a major contract and expansion of connectivity with a key customer worth over \$1m TCV² in the period.
- Global showed strong growth with 500+ new orders to circa 80 customers.
- In late November 2025, Global secured a major contract for a leading foreign Government valued at ~\$A70k in MRR³
- As at Feb 2025, Global had an estimated ~\$2M in ARR to be provisioned/billed with a further \$72k in MRR at contracting stage. Open opportunities in pipeline exceed A\$5M in ARR.

¹ Annual recurring revenue.

² Total Contract Value

³ Monthly recurring revenue

Update on Key Projects



Through FY25 and 1H FY26, the Company made several announcements in relation to key sales contracts that were won. Status of projects as shown.

Sept 2024	Global SaaS Provider¹	100%	Comms Group has delivered at 31 Dec 2025 all 11 jurisdictions in the customer's global rollout. Services commenced billing in Q4 FY25. Customer feedback has been positive and additional services planned.
Nov 2024	NASDAQ Technology Company²	90%	Comms Group has delivered all SIP connectivity requirements to the Customer's network and is now in a testing phase with traffic now expected end of Q3 FY26. Rollout has been delayed due to 3 rd party technical issues. Monthly revenue at ~ 5% of expected levels currently.
Nov 2025	Major Australian and Global Food Producer	40%	Comms Group has delivered approx. 40% of new and upgraded telecommunications and managed services as part of a network refresh and modernisation project. (c. \$1m TCV)
Nov 2025	Leading Foreign Government	100%	Comms Group has delivered 100% of the services as of 31 December 2025 valued at circa \$70k in MRR.

¹ ASX Announcement (9 Sept 2024) – "Comms Group secures A\$2.4M contract with leading global SaaS Provider"

² ASX Announcement (25 Nov 2024) – "CCG to provide key telecom services to global tech company"

Global Network

- Asia Pacific licences & coverage 95% complete
- Select Europe & ROW licences in progress
- Differentiate with local telco licences in key markets enabling compliant PSTN replacement
- Expanding go-to-market channels, including new carrier partners

Licensed Markets

- Australia
- Singapore
- New Zealand
- Hong Kong
- Indonesia
- Japan
- Malaysia
- Philippines
- Vietnam
- United States
- + 6 Additional European Markets



15 SuperPoP Locations

- Global Routing Network (GRN) with optimal route selection and active-active resiliency
- Connectivity to Microsoft and Cisco peering fabrics
- Geo-redundant & High-Availability
- Auto-scaling Cloud-first Architecture
- Supporting 65+ countries with local voice services

TasmaNet Transition Update



Existing entity Syntel P/L renamed TasmaNet P/L for customer and supplier novations



Key government and corporate customers successfully novated and continue to be serviced with continuity



Employees novated to Comms Group employment entity and inducted into Comms Group



Key Suppliers novated to new entity with rationalisation processes underway

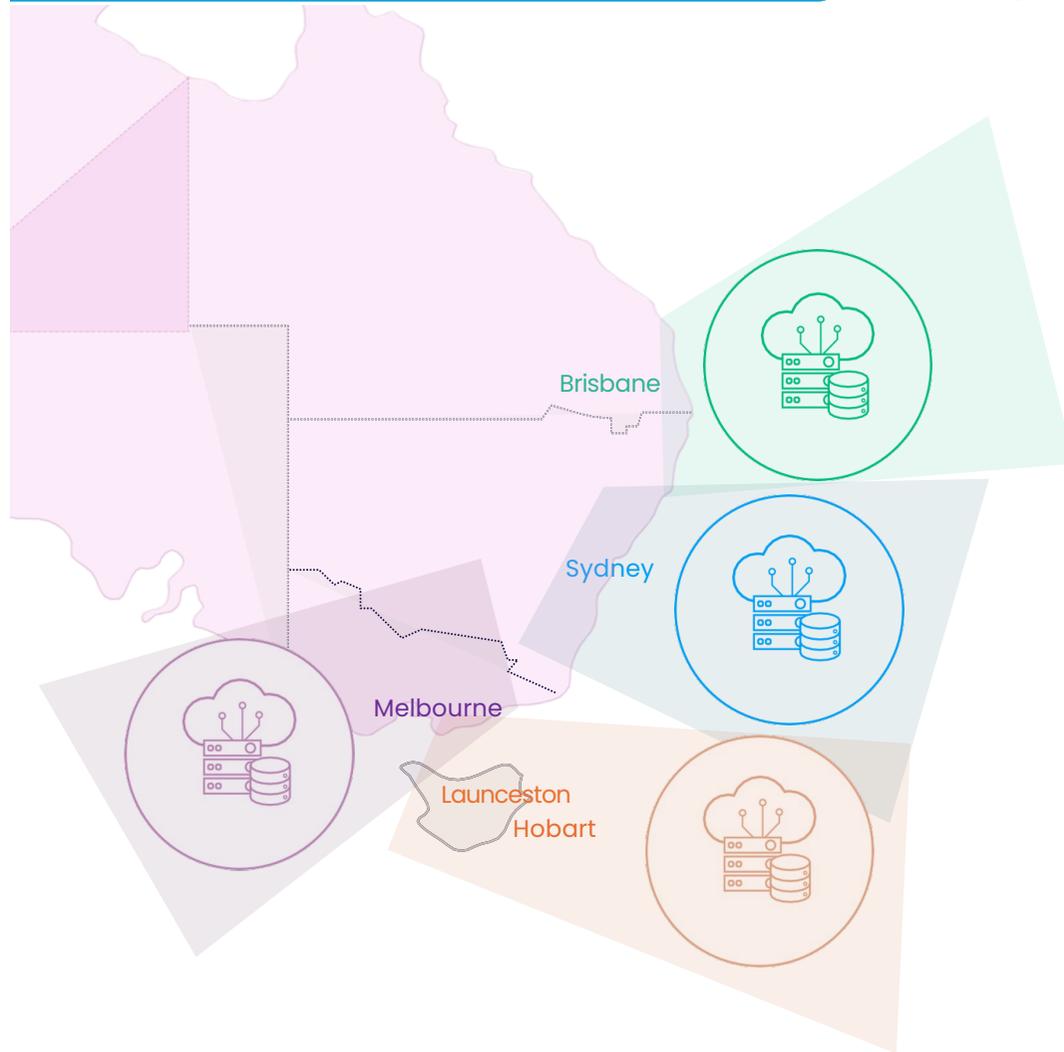
40%

Integration and rationalisation of both Tasmanian and Mainland networks and COGS rationalisation

- The transition of TasmaNet into Comms Group has progressed well.
- Key customers and suppliers (inc. key Tasmanian Govt customers) have been transitioned across.
- Additional product and sales/marketing resources implemented across TasmaNet and Next Telecom brands establishing strong connection with local market through events and targeted programs.
- Single networks, cloud, voice engineering teams established across domestic businesses
- We estimate TasmaNet related revenue in 1H FY26 of \$8.9m made up of revenue within TasmaNet P/L as well as revenue from customers acquired by our mainland businesses plus growth from new & existing customers.

Domestic Network

Comms Group owns and operates a high quality national network across its three divisions offering Internet, Private Compute and Managed Network services



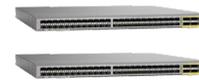
During FY26, the business will consolidate multiple facilities and technology stacks in each city to streamline the product set across brands and to produce CAPEX and OPEX synergies.



Compute & Private Cloud



Internet Connectivity



Network Point of Presence (PoP)

Comms & Collaboration Division	IT Solutions Division	TasmaNet
	<ul style="list-style-type: none"> Brisbane Sydney 	<ul style="list-style-type: none"> Brisbane Sydney Hobart (DC3, CBDC) Melbourne
<ul style="list-style-type: none"> Brisbane Sydney Melbourne 	<ul style="list-style-type: none"> Brisbane Sydney 	<ul style="list-style-type: none"> Brisbane Sydney Melbourne Hobart (7HOB, DC3, CBDC)
<ul style="list-style-type: none"> Brisbane Sydney Melbourne 	<ul style="list-style-type: none"> Brisbane Sydney 	<ul style="list-style-type: none"> Brisbane Sydney Melbourne Hobart (7HOB, DC3, CBDC, PIPE)

Separately, the Global division operates a significant voice interconnect platform and SBCs in Sydney, Melbourne and globally.

The background is a dark blue gradient. In the upper right, there is a glowing, white-to-light-blue grid pattern that appears to be a mesh or a network of lines. Scattered throughout the background, particularly in the upper left and right areas, are numerous small, light blue triangles pointing in various directions.

STRATEGY & OUTLOOK

Strategy & Outlook

To become a leading cloud communications, collaboration and secure managed IT solutions provider across the Asia Pacific region

Strategy

- Strong focus on the corporate mid-market and Govt sectors domestically
- Cross-sell of secure managed IT solutions to wider 5,000+ customers
- Upsell existing strategic accounts to incl, additional products & services and geographical reach.
- Leverage significant Asia-Pacific footprint to provide additional services to MNCs operating across the region

Financial Outlook

- Expect to see **annualised revenue of \$75m+** once TasmaNet fully transitioned
- **Expect annualised EBITDA of \$9m to \$10m** once TasmaNet fully transitioned
- Increasing operating and free cash flow generation given capex-light business model
- Improving shareholder returns
- **FY26 guidance to be provided as year progresses**

Growth Opportunities

- Organic & inorganic opportunities to increase scale and add additional capabilities are being pursued
- Active M&A discussions ongoing
- Digital transformation of the business to implement some common Group-wide processes and systems and rationalise/combine duplicated networks with the goal of moving to a common platform and "One" business over time

The background is a dark blue gradient. In the upper right, there is a glowing, white-to-light-blue grid pattern that appears to be a mesh or a network of lines. Scattered throughout the background, particularly in the upper left and right areas, are numerous small, light blue triangles pointing in various directions.

Q&A **SESSION**

Disclaimer

The material in this presentation is a summary of Comms Group Limited's (CCG) activities and results and is current at the date of this presentation. Further details are provided in the Company's full and half year accounts and results announcements released to the ASX.

No representation, express or implied, is made as to the fairness, accuracy, completeness or correctness of information contained in this presentation, including the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects, returns or statements in relation to future matters contained in the presentation ("forward-looking statements"). Such forward-looking statements are by their nature subject to significant uncertainties and contingencies and are based on a number of estimates and assumptions that are subject to change (and in many cases are outside the control of CCG and its Directors) which may cause the actual results or performance of CCG to be materially different from any future results or performance expressed or implied by such forward-looking statements.

Undue reliance should not be placed on forward-looking statements and except as required by law or regulation, CCG assumes no obligation to update these forward-looking statements. To the maximum extent permitted by law, CCG and its related corporations, Directors, officers, employees and agents disclaim any obligations or undertaking to release any updates or revisions to the information in this presentation to reflect any change in expectation or assumptions and disclaim all responsibility and liability for these forward-looking statements (including without limitation, liability for fault or negligence.)

This presentation provides information in summary form only and is not intended to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor.

Due care and consideration should be undertaken when considering and analysing CCG's financial performance. All references to dollars are to Australian Dollars unless otherwise stated.

To the maximum extent permitted by law, neither CCG nor its related corporations, Directors, officers, employees or agents, nor any other person, accepts any liability, including, without limitation, any liability arising from fault or negligence, for any loss arising from the use of this presentation or its contents or otherwise arising in connection with it.

Certain financial data included in this presentation may be "non-IFRS financial information" under Regulatory Guide 230 Disclosing non-IFRS financial information published by ASIC. The non-IFRS financial information in this presentation may include underlying profit. CCG believes this non-IFRS financial information, where included, provides useful information to users in measuring the financial performance and conditions of CCG. The non-IFRS financial information measures do not have standardised meanings prescribed by International Financial Reporting Standards and, therefore, may not be comparable to similarly titled measures presented by other entities, nor should they be considered as an alternative to other financial measures determined in accordance with International Financial Reporting Standards. Undue reliance should not be placed on any non-IFRS financial information.

This presentation is not and should not be considered as an offer or an invitation to acquire shares in CCG or any other financial product and does not and will not form any part of any contract for the acquisition of shares.

This presentation should be read in conjunction with other publicly available material. Further information including historical results and a description of the activities of CCG is available on our website <https://commsgroup.limited>

Authorised for release by the Board of Comms Group Limited

Glossary

Term	Definition
Cloud Communications	The provision of key communications services from cloud servers based in data centres and over high speed internet connections.
Cloud PBX, Cloud Phone, Hosted PABX	A cloud PBX functions the same as an in office PABX but is hosted in a cloud server accessed via the internet. This is becoming the preferred option for providers and customers today. Comms Group operates a global Cloud Phone network.
Corporate mid-market	For Comms Group, this is larger organisations with typically 500+ employees and monthly spend (MRR) of typically > \$5,000.
CPaaS	Communications Platform as a Service is a cloud-based platform that enables developers to add real-time communications features to their own applications without needing to build backend infrastructure and interfaces. Comms Group provides call termination (SIP Trunks), telephone numbers and management across multiple geographies.
CTS	Call Termination Services – provision of a service by wholesale service providers to terminate voice calls in different markets or countries and on to different networks such as mobile and fixed voice networks.
Data Service	A broadband service that delivers voice, video and data over a private network or the Internet. NBN and fibre optic services are the most common forms of data services in the SME and corporate mid-market. Comms Group operates a domestic Layer 2 (data) and Layer 3 (internet) network with key Points of Presence (PoPs) in Sydney, Melbourne & Brisbane and aggregates a range of layer 2 wholesale access services.
Enterprise	For Comms Group, this is organisations with typically > 1,000 employees and operating multi-nationally as an MNC.
Fibre (optic)	Use of fibre optic networks to carry digital signals (data) via light transmission at very high speeds, transforming the telco and cloud services market globally.
ICT	Information Communication Technology is an umbrella term that covers the wide range of IT services and Communications services provided to businesses.
MNC	Multi-national corporate whereby the corporation has offices, facilities and assets in multiple countries.
MRR	Monthly recurring revenue is the monthly recurring annuity style revenue received from customers.
NBN	Australia's national broadband network, which is a wholesale open access data network, replacing older copper and cable broadband with optic fibre networks, high speed switches and other technologies.
PABX	A typically in-house telephone switching system that interconnects telephone extensions to each other as well as the outside telephone network known as the public switched telephone network (PSTN).
SD-WAN	A software-defined wide-area network (SD-WAN) uses software-defined network technology, such as communicating over the Internet with encryption between an organisation's locations. Allow companies to build higher-performance WANs using lower-cost and commercially available Internet access. SD-WAN is replacing traditional data networks such as MPLS.
SIP	Session Initiation Protocol – being the standard IP telephony signalling protocol used to manage voice calls over the internet.
SME	For Comms Group, this is small to medium enterprise businesses typically up to 500 employees.
Unified Communications (UCaaS)	A communications delivery model based on the cloud, providing key communications services including telephony (voice), video, messaging, chat, collaboration, document storage supporting teamwork, agility, mobility and work from anywhere. Comms Group is a leading provider of MS Teams calling with a global network and offering.

Products and services Update

Comms Group empowers businesses worldwide with a comprehensive, cutting-edge suite of communications and technology solutions across key market segments.



Communications and Collaboration

- Industry leader in Microsoft Teams Calling
- Full suite of Teams VAS inc. call recording, contact centre & analytics
- Modern cloud business phone/hosted Private Branch Exchange (PBX)
- Inbound 13/1300/1800 services
- 5G Mobile & Broadband
- Full range of broadband solutions including NBN, Fibre Ethernet, MPLS and Point-to-Point.
- Multi-Carrier diversity via our own national network plus Layer 3 offerings.
- SD-WAN and Secure Firewall Solutions
- **Fixed Wireless Data/Internet¹**
- **Dark Fibre¹**
- **Advanced data services inc. MPLS**
- **IP Transit¹**
- **Fortinet SD-WAN and security centre of excellence¹**



Secure Managed IT Solutions

- 24x7 IT Managed services (structured and productised offering)
- Modern Workplace solutions
- Provision of ICT hardware
- Security services inc. Fortinet
- Cloud based services (Azure, private cloud)
- Own our own Cloud Infrastructure as a Service (IaaS) Virtual Server cluster
- Desktop as a service
- Backup as a service
- Managed telephony & data services
- **Govt-ready private cloud (IaaS) & backup and recovery solutions¹**
- **Data centre & Co-Location service offerings¹**



Global & Wholesale Unified Comms

- Global Microsoft Teams & Cisco Webex calling solutions to enterprise.
- Focus on Global MNC's to enable VAS solutions including Contact Centre, Call Recording, Call Analytics, SMS Messaging
- White-label UCaaS and CPaaS solutions to global carriers and contact centres with fast-enablement and managed services
- SIP Trunking and Call Termination Services (CTS) across APAC and Europe
- Global DIDs in more than 65+ countries with geographic and toll-free options.
- 24x7 Global NOC and support
- Extensive Global Network with APAC focus



Contact Us

Investor Website

www.commsgroup.limited

Investor Relations Enquiries

www.commsgroup.limited/feedback

Investor Relations Contact

- Daniel Ireland 0428 607 884



commsgroup