



Infragreen Investor Webinar (ASX:IFN)

19 March 2026



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Infragreen owns, operates and grows mid-market businesses with significant untapped value and limited access to long-term capital

Through its businesses, Infragreen drives sustainable value creation, meaningful impact, and improved community outcomes

Infragreen’s diversified asset base participates in the following sectors:



Recycling and Waste Recovery

FY25 industry revenue of ~\$16.1bn¹

Clean Energy and Transition



2 x generation capacity by 2030 requires:²
\$52bn in renewables
\$15bn in dispatchable capacity

Diversified infrastructure platform grounded on the principles of sustainability and profitability

Notes: (1) IBISWorld 2025 reports, based on total FY25 industry revenue (Waste Remediation and Recovery - \$8.4bn, Waste Treatment & Disposal - \$3.2bn, Scrap Metal Recycling - \$4.5bn) (2) Per Department of Climate Change, Energy, the Environment and Water



Infragreen (IFN)

- ✓ **Strategy to back the future of sustainable infrastructure**
- ✓ **Has delivered forecasts included in prospectus**
- ✓ **Strong foundations for growth with short to medium term catalysts**
- ✓ **Highly experienced leadership with broad experience – operational, industry, markets and governance**

The IPO process

- ✓ **A well-established process**
- ✓ **Requires high levels of governance and subject to regulatory scrutiny**
- ✓ **IPO pricing process market tested and appropriate**
- ✓ **CEO and Founder's shareholding at IPO driven by valuation and in line with disclosures**



Growth strategy delivered through four key pillars



- *Maintain focus on recycling and waste recovery, and clean energy and energy transition*
- *Message at IPO was FY26 would focus on the current 4 businesses, with new platform acquisitions to be considered where appropriate*

	FY25	1H FY26	
 Organic growth	+33.4%	+12.9%	Organic EBITDA growth of the Businesses (pre Infragreen expenses)
 Increased exposure to existing businesses	1x	0	Ongoing discussions for Infragreen to increase its ownership stake in Businesses
 Bolt-on acquisitions for current businesses	2	2	Ongoing review of potential bolt-on acquisitions
 Expansion through new platforms	1/68	0/35	New platform acquisitions / opportunities reviewed



Invested in four strong businesses with long term tail winds



Recycling & Waste Recovery



Clean Energy & Energy Transition

Regulated Waste Processing and Recovery



1H FY26 Revenue of \$39.1m
1H FY26 EBITDA of \$14.4m
24.58% ownership

Growth through new sites and enhancement of treatment capabilities

Metals Recycling



1H FY26 Revenue of \$42.6m
1H FY26 EBITDA of \$5.9m
60.00% ownership

Growth through new sites and broadening networks (supplier and trading channels)

Solar Energy Generation



1H FY26 Revenue of \$30.6m
1H FY26 EBITDA of \$5.0m
54.78% ownership

Growth through regulatory support for renewable energy products, virtual power plants and geographic expansion

Peaking Power



1H FY26 Revenue of \$6.5m
1H FY26 EBITDA of \$4.7m
49.99% ownership

Growth through annually increasing reserve capacity demand (+ CPI inflation)



Since IPO, Infragreen has delivered financial results ahead of prospectus forecast for FY25 and strong growth in 1H FY26



FY25 – Exceeded IPO Prospectus forecast

Underlying (\$ million)	FY25 Actual	FY25 Prospect us	Difference	
			\$m	%
Revenue	92.8	91.2	1.6	2%
EBITDA	18.6	18.2	0.4	2%
NPAT	1.7	0.5	1.2	259%

1H FY26 growing strongly vs prior period

Underlying (\$ million)	1H FY26 Actual	1H FY25 Actual	Difference	
			\$m	%
Revenue	55.2	43.8	11.4	26%
EBITDA	10.5	8.9	1.6	19%
NPAT	3.2	0.7	2.5	359%



IPO Process was rigorous and structure was appropriate



Key elements of a successful IPO:

- ✓ **A strong business with credible leadership and growth prospects**
- ✓ **Clear use of funds**
- ✓ **Strong governance with full transparency of significant matters and risks**
- ✓ **Appropriate IPO pricing – post listing trading environment being key**
- ✓ **Delivery of promises post listing**

The process is highly regulated, with governance measures including:

- **Review and compliance checks with ASIC and the ASX**
- **Appointment of an independent Board**
- **Appointment of advisors**
 - **Barrenjoey & Morgans – Joint Lead Managers (IPO advisors)**
 - **Talbot Sayer – Legal Counsel**
 - **BDO – Investigating Accountant (forecast financials)**
 - **Grant Thornton – Auditor (historical financials)**
 - **Moore Australia – Tax compliance**

An IPO is a complicated and highly regulated process – but the path is well trodden

Infragreen adopted the highest levels of governance and was supported by highly experienced and credentialled advisors



IPO valuation was determined through an extensive process of price discovery



Infragreen engaged Barrenjoey and Morgans Financial as Joint Lead Managers (JLMs) for the IPO, who assist throughout the IPO process

The valuation process included:

- **Benchmarking against other ASX small cap industrials, noting that Infragreen boasts an attractive profile (margins, growth prospects and industry diversification profile)**
- **Non-deal roadshow in which the Infragreen executive team met with institutional investors who provided valuation feedback**

The valuation was supported by:

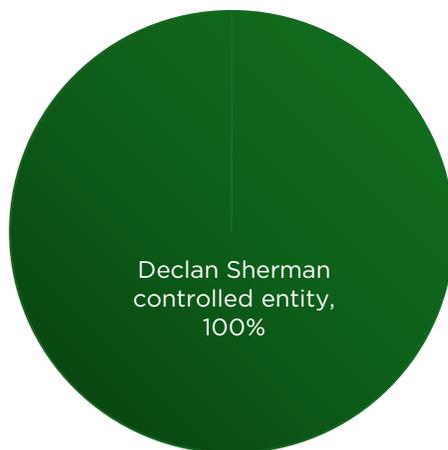
- **The \$40m IPO raise being oversubscribed 2x**
- **The shares trading above \$1.00 for approximately 5 months until November 2025, and at up to a 30% premium to the IPO price**
- **Morgans Research (independent of Morgans Financial) have publishing two research pieces since Infragreen's listing with a 12-month target price of \$1.30, which was recently revised to \$1.00**



Founder's shareholding movements – 100% pre-IPO to 25% at IPO

Equity % prior to IPO

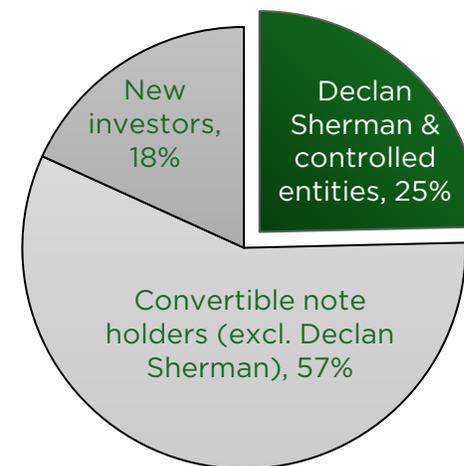
Declan Sherman equity value: \$46m



- **100% of the equity held by Declan Sherman's controlled entity.**
- **Debt prior to IPO comprised:**
 - **\$101.8 million convertible notes (plus interest and uplift)**
 - **\$30 million senior debt (personally guaranteed by Declan Sherman)**

Equity % at IPO – June 2025

Declan Sherman equity value: \$54m
(includes \$8m from convertible note conversion)



- **At IPO:**
 - **\$40m in new shares utilised to pay down the \$30m in senior debt, plus fund the IPO and working capital**
 - **\$101.8m in convertible notes (debt), plus 25% uplift on that amount and any interest accrued converted to equity equating to 57% of the company**



Convertible note terms satisfied and escrow arrangements appropriate



Convertible notes were unsecured debt provided to the company that converted to equity on a “Conversion Event” which included an IPO

- Entitled to a 20% discount to the IPO price plus interest where applicable

Voluntary escrow arrangements imposed by the company are commonplace in IPO’s, some examples of which are shown to the right

Company	Escrow Coverage	Duration
Johns Lyng (JLG)	~100% of existing shareholders	HY18, FY18, FY19 results release
Universal Store (UNI)	100% of existing shareholders	FY21 (all + 50% of mgmt), FY22 (50% of mgmt) results release
Afterpay (APT)	100% of existing shareholders	12 to 24 months
WiseTech (WTC)	~100% of existing shareholders*	FY16, HY17, FY17, HY18 results release
Healthia (HLA)	~100% of existing shareholders	Up to 24 months
SiteMinder (SDR)	Substantial portion of existing shareholders	FY22 results release
Link Group (LNK)	Substantial portion of existing shareholders	FY16 results release, with a second lock-up for mgmt for ~5 years.
Infragreen	Substantial portion of existing shareholders	3 months to 2 years

*Existing shareholders were offered a sell down as part of the IPO, however any retained shares were subject to escrow.



Infragreen share price and volume since IPO



Share price traded strongly from listing until November. Weakness exacerbated in recent weeks with higher trading volumes as escrow lifted





Strong performance

underpinned by

strong investment fundamentals

- **Strong growth** in earnings
- **Positive outlook** - Near term and long-term
- **Strong deal flow** - multiple potential acquisitions under due diligence



- In a period of global macro uncertainty **uncorrelated real assets** underpinning a stable income stream
- **Strong cashflow** profile with history of profitability
- Senior management for each business with **long term experience** - average industry experience of 20+ years at C-suite level
- Operating in markets with **strong long-term tailwinds** driving earnings growth
- Numerous **short-term catalysts** for earnings outperformance
- Share price **significantly undervalued**



Infragreen

Invested in building a sustainable future

